



Non-audited Nine-Monthly Report of Gorenje, d.d., and the Gorenje Group for the Period January – September 2006



Contents	Page
General	3
Consolidated Financial Statements	3
	4
Business Climate in the Period January – September 2006	4
Diak Managamant	5
Risk Management	ə
Applied Accounting Principles and Important Notes to Financial Statements	
Applied Accounting Finiciples and important Notes to Financial Statements	5
Major Events After the Balance Sheet Date	7
Ownership and Share Data	7
Non-audited Financial Statements of Gorenje, d.d., for January – September	
2006, in accordance with IFRS	10
Non-audited Consolidated Financial Statements of the Gorenje Group for	
January – September 2006, in accordance with IFRS	14
Business Highlights – Gorenje Group	18
Business Highlights – Gorenje, d.d.	19

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General

The Summary of the non-audited non-consolidated nine-monthly report of Gorenje, d.d., and non-audited consolidated nine-monthly report of the Gorenje Group for the period January – September 2006 is published by corporation Gorenje, d.d., Partizanska 12, Si-3503 Velenje, Slovenia, as provided by Article 36 of the Regulations of the Ljubljana Stock Exchange (Ljubljanska borza vrednostnih papirjev, d.d.), and the Securities Market Act. Major changes of data provided in the stock exchange listing prospectus are duly and regularly published in the Delo newspaper, on the Ljubljana Stock Exchange electronic information system SEOnet, and on the company website at www.gorenje.com.

The Non-audited Nine-Monthly Report of Gorenje, d.d., and the Gorenje Group for 2006 was discussed and adopted by the company Supervisory Board at its 4th Meeting on 26 October 2006.

Consolidated Financial Statements

The financial statements have been prepared in accordance with the provisions of the Corporations Act and the International Financial Reporting Standards.

The changes in the structure of the Gorenje Group in the period 1 January – 30 September 2006 were as follows:

- The beginning of 2006 saw the completion of the liquidation process of Mora Slovakia s r.o., Slovakia.
- Gorenje Beteiligungs GmbH, Vienna, established a subsidiary company Gorenje Gulf FZE, United Arab Emirates, on 4 March 2006.
- At the end of 2005, Istrabenz-Gorenje, d.o.o. established a proprietary limited company Istrabenz-Gorenje, d.o.o., Zagreb, Croatia.
- Gorenje Tiki, d.o.o. founded a proprietary limited company Gorenje Tiki, d.o.o., Belgrade, Serbia at the end of 2005.
- On 21 February 2006, Gorenje France, S.A.S., founded a subsidiary company Gorenje Espana, S.L., Barcelona.
- On 11 May 2006 the agreement on the amalgamation of Gorenje Indop, d.o.o. into Gorenje, d.d., was signed with 31 December 2005 being set as the date of amalgamation for financial reporting purposes. Pursuant to Article 581, paragraph two, Item 7 of the Corporations Act, from that date onwards the activities of the company being amalgamated (Gorenje Indop, d.o.o.) are considered as having been undertaken on behalf of the amalgamating company (Gorenje, d.d.).
- On 1 July 2006, an agreement was signed for the entire ownership share (100 %) in Gorenje AD d.o.o., Valjevo, to be transferred from Gorenje d.d. to Gorenje Beteiligungs GmbH.
- Amalgamation of Istrabenz-Gorenje d.o.o. and IG Prodaja d.o.o. is proposed to take place at the end of July 2006.
- With the agreement signed on 18 July 2006, Gorenje, d.d., purchased a 49.95 percent share in Istrabenz Energetski sistemi, d.o.o.. This has made it an equal partner with holding company Istrabenz, d.d., which has retained an equal 49.95 percent share in the company. Gorenje thereby effectively acquired a 49.95 percent share in the following subsidiaries of Istrabenz Gorenje energetski sistemi, d.o.o.: Istrabenz Gorenje, d.o.o., Ljubljana; Istrabenz Gorenje, d.o.o., Zagreb; Austrian Power Vertriebs GmbH; Biotoplota, d.o.o.; Intrade energija, d.o.o.; and Vitales, d.o.o., a joint venture company of Gorenje, d.d. and Istrabenz, d.d.
- At the end of May Gorenje, d.d., carried out additional capitalisation of Gorenje Tiki, d.o.o.. This brought up the ownership share of Gorenje, d.d., in Gorenje Tiki, d.o.o. to 99.982 %.
- On 30 September 2006 Gorenje Beteligungs GmbH, Vienna, carried out additional capitalisation of Mora Moravia s.r.o., Czech Republic, which gave it a 32.5 % share in the company.

The consolidated financial statements of the Gorenje Group include the parent company Gorenje, d.d., and the following subsidiaries:

Companies operating in Slovenia: Gorenje I.P.C., d.o.o., Velenje; Biterm, d.o.o., Bistrica ob Sotli; Gorenje Notranja oprema, d.o.o., Velenje; Gorenje Orodjarna, d.o.o., Velenje; Gorenje Tiki, d.o.o., Ljubljana; Gorenje GTI, d.o.o., Velenje; Gorenje Gostinstvo, d.o.o., Velenje; LINEA, d.o.o., Velenje; Energygor, d.o.o., Velenje; Opte Ptuj, d.o.o., Ptuj; Kemis, d.o.o., Radomlje; ZEOS, d.o.o., Ljubljana; Istrabenz-Gorenje, d.o.o., Ljubljana; Istrabenz – Gorenje Energetski sistemi, d.o.o., Nova Gorica, Biotoplota, d.o.o., Nova Gorica

Companies operating outside Slovenia: Gorenje Beteiligungs GmbH, Austria; Gorenje Austria Handels GmbH, Austria; Gorenje Vertriebs GmbH, Germany; Gorenje Körting Italia S.r.I., Italy; Gorenje France S.A.S., France; Gorenje BELUX S.a.r.I., Belgium; Gorenje UK Ltd., UK; Gorenje Skandinavien A/S, Denmark; Gorenje AB, Sweden; Gorenje spol. s r.o., Czech Republic; Gorenje real spol. s r.o., Czech Republic; Gorenje Slovakia s r.o., Republic of Slovakia; Gorenje Budapest Kft., Hungary; Gorenje Polska Sp. z o.o., Poland; Gorenje Bulgaria EOOD, Bulgaria; Gorenje Zagreb d.o.o., Croatia; Gorenje Skopje d.o.o., Macedonia; Gorenje Commerce d.o.o., Bosnia and Herzegovina; Gorenje d.o.o., Serbia; Gorenje Podgorica d.o.o., Montenegro; Gorenje OY, Finland; Gorenje AS, Norway; OÜ Gorenje, Estonia; SIA Gorenje, Latvia; Gorenje Romania S.R.L., Romania; Gorenie aparati za domaćinstvo d.o.o., Serbia; Mora Moravia s.r.o, Czech Republic; Gorenie Küchen GmbH, Austria; Gorenje - kuchyne spol. s r.o., Czech Republic; Gorenje Imobilia, d.o.o., Serbia; Gorenje Adria Nekretnine d.o.o., Croatia; Kemis d.o.o., Croatia; Kemis BiH d.o.o., Bosnia and Herzegovina; Kemis d.o.o., Serbia; Gorenje Invest, d.o.o., Serbia; Gorenje Gulf FZE, United Arab Emirates; Istrabenz-Gorenje d.o.o., Croatia; Gorenje Espana S.L., Spain; Gorenje Tiki, d.o.o., Serbia; Intrade energija, d.o.o., Bosnia and Herzegovina; Austrian Power Vertriebs, GmbH, Avstria; Vitales, d.o.o., Bosnia and Herzegovina.

Gorenje, d.d., also has the following representative offices abroad, which are instrumental in doing business in certain foreign markets: Moscow, Russia; Krasnojarsk, Russia; Kiev, Ukraine; Athens, Greece; Barcelona, Spain; Shanghai, China; Belgrade, Serbia; Priština, Serbia.

Business Climate in the Period January – September 2006

According to analysts, it is unlikely that we will see a significant improvement in business conditions in 2006. Commodity prices remain the biggest uncertainty, in particular the prices of sheet metal and other metals, plastics, and components made of these materials.

The other major factor affecting business performance in 2006 is the **implementation of the directive on the recycling of electronic and electrical waste** (WEEE), which entered into force in Slovenia in August 2005. The Directive has introduced mandatory product recycling for the manufacturers of electronic and electrical equipment, thereby significantly increasing their costs of operation. Due to the ambiguities in the national legislations of the countries of Gorenje's operation regarding the date of its actual introduction and the manner of its implementation, the impacts of the Directive cannot be estimated with any degree of certainty.

In order to ensure **efficient and effective economy of operation** in 2006, the following measures will need to be implemented:

- Achieving **quality sales growth and profitability** while ensuring a balanced utilization of all production capacities and maximising our profit margin;
- Continued development of new products and services, which will increase our market competitiveness, enable high-end product placement and higher value added, and consequently lead to improved company performance in the future, while simultaneously seeking engineeringtechnological solutions to lower the costs of production and distribution of existing products;
- Continued **optimisation of the supply chain** and seeking alternative and/or new sources of supply so as to ensure price competitiveness of our products;
- Continued and accelerated cost optimisation across the board;

- Ensuring manufacturing productivity and efficiency of operation in manufacturing by (as far as possible) even utilization of production capacities throughout the year with a view of maximising production economy and cost efficiency.
- Continued **internationalisation of production capacities** (continued preparations for the Russia project manufacture of washing machines and dryers) in order to realise the benefits available to local manufacturers, enable the optimisation of tax- and customs duties, lower the cost of labour and facilitate the growth of supply from these regions;
- Comprehensive rationalisation of the organisation of logistics, sales and after-sales services of the Gorenje Group, and improving the efficiency of support systems in all their aspects;
- **Selective implementation of new investment projects** and ensuring that they stay within the planned volume; priority will be given to investments in new products and markets;
- Improving the **management of current assets**, in particular of receivables and inventories, since current assets have a considerable effect on the level of debt and consequently the cost of financing of the Gorenie Group;
- Ensuring **effective management of all types of risk**, which the company is exposed to due to the highly changeable business environment in which we operate, with the focus on credit (payment) risks, in particular in more uncertain markets and those characterised by lower liquidity.

Risk Management

- The exposure of the Gorenje Group to **business risks** was much the same as in the previous periods. Purchasing risks remain the key business risk factor next to the implementation of the directive on the recycling of electronic and electrical waste (WEEE Directive), which entered into force in August 2005.
- In the period January September 2006, our particular focus was on **financial risks**. Credit (payment) risks remain the key financial risks factor, especially in the countries of SE Europe and outside the European Union.
- With a view of achieving the planned level of economic performance of investment projects (Valjevo, Split etc.), our attention was also focused on the monitoring and control of the costs involved in those projects.

The safeguards and hedging mechanisms being implemented by the Group in the accounting period under consideration were consistent with the Group's risk management policies, which had not undergone any significant change in comparison with the preceding year.

Applied Accounting Principles and Important Notes to Financial Statements

- The non-audited consolidated financial statements of the Gorenje Group for the period January Septembre 2006 have been prepared in accordance with the provisions of the Corporations Act and the International Financial Reporting Standards (IFRS) published by the International Accounting Standards Board (IASB), and the interpretations of the International Financial Reports Interpretation Committee (IFRIC) as adopted by the European Union. In order to ensure complete transparency and comparability of data, the reporting of the effects of the implemented risk management measures has been adjusted to match the financial statements for the same period of the previous year. Consequently, as provided by the IFRS, the effects of the implemented risk management measures have been shown in the Income Statement financial revenues/expenses.
- With the agreement signed in the second half of July 2006 Gorenje, d.d. purchased a 49.95 percent share in Istrabenz Energetski sistemi d.o.o.. As provided by IFRS, the consolidated financial statements also include the income statement of IGES, d.o.o. and its subsidiaries for August and September 2006, and a proportionate share of the balance sheet as at 30 September 2006. The net profit/loss figures posted by the IGES companies in the period January July 2006 have been proportionately included in the Group's equity as net profit/loss from previous periods.

- The non-audited financial statements of Gorenje, d.d., for the period January September 2006 have been prepared in accordance with the provisions of the Corporations Act and the International Financial Reporting Standards (IFRS). The transition to IFRS was approved by the General Meeting of Gorenje d.d. at its 9th Meeting held on 29 June 2006. For comparison purposes, all equivalent financial statements of Gorenje d.d. for the period January September 2005 and as at 30 September 2005 and 31 December 2005 have been prepared in accordance with the provisions of the Corporations Act and the IFRS.
- Also included in the non-audited financial statements of Gorenje, d.d., for the period January September 2006 are the operations of its subsidiary Gorenje Indop, d.o.o., in line with the provisions of the Agreement on Gorenje Indop, d.o.o. being amalgamated into Gorenje, d.d., whereby 31 December 2005 was set as the date of amalgamation for financial reporting purposes. Pursuant to Article 581, paragraph two, Item 7 of the Corporations Act, from that date onwards the activities of the company being amalgamated (Gorenje Indop, d.o.o.) are considered as having been undertaken on behalf of the amalgamating company (Gorenje, d.d.). The data, however, are not entirely comparable, since the provided financial statements for the previous period and the plan for 2006 do not include the financial details for the amalgamated subsidiary Gorenje Indop, d.o.o..

Parent Company Gorenje, d.d.

Net revenue from sales in the amount of **SIT 120.9 billion** is **10.3 % (SIT 11.3 billion) higher** than in the same period last year, reaching 72 % of the plan for 2006. Net revenue from sales is not entirely comparable to the same period in the previous year and the annual plan due to the amalgamation of the subsidiary company Gorenje Indop d.o.o. Net revenue from sales of the company Gorenje Indop, d.o.o., amounted in the period January-September 2006 to SIT 1,442.6 million or 1.2% of Gorenje, d.d., net revenues from sales.

Operating profit before depreciation/amortisation (calculated as operating profit increased by depreciation/amortisation costs) amounts to SIT 7,976.5 million, which is 7 % more than in the same period in 2005 and represents 64 % of the annual plan.

Profit before tax, amounted to SIT 1,244.2 million, or 36 % more than in the same period in 2005 and represents 42 % of the 2006 annual plan.

Net profit for the period amounts to SIT 1,011.0 million, which is 8 % more than in the same period last year, and 41.2 % of the planned annual net profit.

Gorenje Group

Net revenue from sales in the amount of **SIT 184.7 billion** is **4.2 % (SIT 7.5 billion) higher** than in the same period last year, reaching 76 % of the plan for 2006. Using **comparable data**, net revenue from sales is **higher by SIT 13,680.2 million**, which is **equivalent to 8 %.** Net revenue from sales in the first nine months of 2006 is not entirely comparable with the figure reported for the same period in the preceding year due to the divestment of the Hyundai companies in July 2005.

Operating profit before depreciation/amortisation, which is a rough estimate of earnings from operating activities, amounts to SIT 13.8 billion or $5\,\%$ more than in the same period in 2005 and represents $67\,\%$ of the 2006 annual plan.

Profit before tax, amounted to SIT 3.7 billion, or 1.1 % more than in the same period in 2005 and represents 60 % of the 2006 annual plan.

Consolidated net profit in the amount of SIT 3.1 billion exceeds the figure reported in the same period in 2005 by 1.5 %, reaching 58.3 % of the plan for the current year. The net profit also includes the net profit share of minority shareholders amounting to SIT 29.5 million. Comparable net profit for the year 2005, after excluding financial incomes from the sales of the stake in the company Telemach and major stake in companies Hyundai, amounted to SIT 1,816.6 million (comparable growth 170.2%).

Major Events After the Balance Sheet Date

The following major events took place after the balance sheet date of 30 September 2006:

- The official opening and production start-up of the new refrigerators and freezers plant in Valjevo, Serbia, on 16 October 2006.

Ownership and Share Data

Parent Company Gorenje d.d.	Joint-stock company since 1997, following ownership restructuring
Share Capital:	SIT 12,200,000,000
Number of Ordinary Shares:	12,200,000 shares
Own Shares:	1,183,342 shares
Stock Exchange Listing:	GRGV (listed on the Prime Quotation of the Ljubljana Stock Exchange since 3 October 2005)
Nominal Share Value:	SIT 1,000
Issued Shares:	Are of the same class and entitle their holders to proportional management i.e. one vote per share.

There are no provisions in the Articles of Incorporation of Gorenje, d.d., that would invalidate the proportionality of rights arising from share ownership, such as the rights of minority shareholders or restrictions of voting rights. In the first nine months of 2006 the company was involved in no activities that would result in changes to share capital, changes to nominal share value or changes of rights arising from share ownership, and it also did not issue any new shares. Gorenje d.d. has adopted no decisions on approved capital and no decisions on a conditional increase of capital.

In September 2006 the **ordinary shares of Gorenje** were on the fourth place on the Ljubljana Stock Exchange in terms of trading volume, reaching 4.7 % of the trading volume of prime quotation shares.

Compared to the end of 2005, the share of legal entities **in the ownership structure** grew from 36.2% to 38.2%, while the share of government owned legal entities decreased from 29.9% to 26.1%; likewise, the share held by individuals decreased as well, from 28.0% to 26.0%. Also on the rise is the share of foreign investors, up to 4.84% at the end of September 2006. The number of shareholders fell from 18,075 as at 31 December 2005 to 17,028 as at 30 September 2006, which is equivalent to 5.8%.

The **balance of own shares held** as at 30 September 2006 was 1,183,342 or 9.7 % (717,192 shares i.e. 5.9 % as at 31 December 2005). In accordance with the Agreement on establishing a put and call option, signed on 21 June 2004 by the Slovenian Indemnity Fund (Slovenska odškodninska družba d.d.) and Gorenje, d.d., on 7 July 2006 the Slovenian Indemnity Fund notified Gorenje, d.d., of its intent to exercise its sales option for the sale of 233,075 Gorenje, d.d., shares (1.9105 % of the company capital) at the price of SIT 6,464.05 per share. On 3 August 2006 Gorenje, d.d., repurchased 1,183,342 of own shares on the agreed terms, thereby increasing its share in total capital stock to 9.6995 percent.

The **listed price of Gorenje, d.d., shares** was SIT 5,421.45 on 31.12.2005 and SIT 5,412.92 on 30 September 2006. In the accounting period under consideration the listed price of GRVG shares fell by 0.2 %; in the same period the SBI index rose by 21 %.

Earnings per share in the accounting period, calculated as the ratio between the net profit (annual level) and the number of shares outstanding at the end of the period (minus the number of repurchased own shares), amounted to **SIT 122.4**.

The **book value per share** calculated as the ratio between the book value of ordinary shares (less reserves for own shares) and the number of shares issued minus the number of own shares (11,016,658) was **SIT 4,299.8** as at 30 September 2006.

The market-to-book ratio was 1.46 (1.01 as at 31 December 2005).

Dividend: In 2005 the company paid its shareholders a gross dividend of SIT 100 per share; in 2006 the company paid its shareholders a gross dividend of SIT 100 per share.

Ownership structure as at 30 September 2006 was as follows:

Shareholder (company name and head office)	Number of Shares	Ownership Share (%)
Kapitalska družba, d.d., Dunajska cesta 119, Si-1000 Ljubljana	3,073,579	25.2
Gorenje d.d. Partizanska 12, Si-3503 Velenje – own shares	1,183,342	9.7
KD Galileo, Mutual Fund, Celovška 206, Si-1000 Ljubljana	485,133	4.0
Delniški vzajemni sklad Triglav steber 1, Slovenska c. 54, Si-1000 Ljubljana	415,816	3.4
KD Rastko, Mutual Share Fund, Celovška 206, Si-1000 Ljubljana	360,447	3.0
Maksima, Delniška ID, d.d., Čopova ulica 3, Si-1000 Ljubljana	316,691	2.6
Krona Senior ID d.d., Štefanova 13 A, Si-1000 Ljubljana	230,959	1.9
Zlata moneta II d.d., Svetozarevska ulica 12, Si-2000 Maribor	217,130	1.8
Probanka d.d., Svetozarevska ulica 12, Si-2000 Maribor	215,494	1.8
KD ID. Delniška ID, d.d., Celovška 206, Si-1000 Ljubljana	165,040	1.4
Slovenska odškodninska družba, d.d., Mala ulica 5, Si-1000 Ljubljana	1,264	0.0
Other shareholders	5,536,369	45.4
TOTAL	12,200,000	100.0

The balance of shares held by the **Supervisory Board** of Gorenje, d.d., as at 30 September 2006 was as follows:

Shareholder	Number of Shares	Ownership Share (%)
Mr. Ivan Atelšek	8,258	0.0677
Mr. Peter Kobal	1,178	0.0097
Mr. Drago Krenker	800	0.0066
Mr. Krešimir Martinjak	100	0.0008
Mr. Jurij Slemenik	1,511	0.0124
Mr. Jože Zagožen	405	0.0033
Mr. Gregor Sluga	47	0.0004
TOTAL	12,299	0.1008

On 5 May 2006 a member of the Supervisory Board, Mr. Drago Krenker, sold 100 Gorenje, d.d., shares (GRVG shares) in a single transaction on the Ljubljana Stock Exchange for a total of SIT 563,499. After the sale, the remaining total number of shares held by Mr. Drago Krenker is 1,998, which is equivalent to 0.0164 % of total capital stock. On 21 September 2006 a member of the Supervisory Board, Mr. Drago Krenker, sold 1,198 Gorenje, d.d., shares (GRVG shares) in a single transaction on the Ljubljana Stock Exchange for a total of SIT 6,642,793.30. After the sale, the remaining total number of shares held by Mr. Drago Krenker is 800, which is equivalent to 0.0066 % of total capital stock.

On 29 June 2006 the General Meeting of Gorenje, d.d., elected the following candidates as the members of the Supervisory Board acting on behalf of the shareholders, for the period of four years: Mr. Peter Ješovnik, Mr. Milan Podpečan, Mr. Andrej Presečnik, Mr. Gregor Sluga, Mr. Jože Zagožen. The newly elected members of the Supervisory Board took office on 18 July 2006.

In line with the provisions of the Employee Council Rules of Procedure, at the meeting of the Gorenje, d.d. Employee Council held on 26 May 2006 five employee representatives were elected onto the Gorenje, d.d., Supervisory Board for the period of four years. Of this, the General Meeting was duly notified. The newly elected employee representatives are **Mr. Peter Kobal, Mr. Krešimir Martinjak, Mr. Jurij Slemenik, Mr. Drago Krenker** and **Mr. Ivan Atelšek**, who took office on 18 July 2006.

The balance of shares **held by the Management Board** of Gorenje, d.d., as at 30 September 2006 was as follows:

Shareholder	Number of Shares	Ownership Share (%)
Mr. Franjo Bobinac	1,822	0.0149
Mr. Drago Bahun	7,932	0.0650
Mr. Franc Košec	1,200	0.0098
Mrs. Mirjana Dimc Perko	83	0.0007
TOTAL	11,037	0.0904

Non-audited non-consolidated Financial Statements of Gorenje, d.d., for the January – September 2006

Non-audited Balance Sheet of Gorenje, d.d.

	Exchange Rate: 1EUR =	SIT 239.58	SIT 239.60		SIT 239.58	
	in SIT m	30 Sep 2005	30 Sep 2006	06/ Sep 05	31 Dec 2005	06/ Dec 05
	ASSETS	134,572.1	145,975.0	108.5%	136,185.9	107.2%
A.	Non-current assets	73,066.6	76,582.4	104.8%	74,233.3	103.2%
l.	Intangible assets	3,489.2	3,386.2	97.0%	3,990.0	84.9%
II.	Property, plant and equipment	47,950.9	47,757.4	99.6%	47,865.8	99.8%
III.	Investment property	148.1	190.9	128.9%	190.9	100.0%
IV.	Non-current investments	20,858.6	23,794.3	114.1%	20,691.0	115.0%
V.	Trade and other receivables	311.0	107.9	34.7%	215.4	50.0%
VI.	Deferred tax assets	308.8	1,345.7	435.8%	1,280.2	105.1%
B.	Current assets	61,505.5	69,392.6	112.8%	61,952.6	112.0%
I.	Inventories	17,925.4	18,805.5	104.9%	17,877.0	105.2%
II.	Trade and other receivables	38,490.3	45,625.2	118.5%	39,389.6	115.8%
III.	Current investments	3,809.6	2,833.3	74.4%	4,385.0	64.6%
IV.	Deferred costs (expenses) and accrued revenue	1,268.8	2,069.4	163.1%	290.9	711.3%
V.	Cash and cash equivalents	11.4	59.2	519.3%	10.1	586.1%
	EQUITY AND LIABILITIES	134,572.1	145,975.0	108.5%	136,185.9	107.2%
Α.	Equity	50,658.6	47,369.7	93.5%	50,444.6	93.9%
I.	Share capital	12,200.0	12,200.0	100.0%	12,200.0	100.0%
II.	Capital reserves	18,832.6	18,832.6	100.0%	18,832.6	100.0%
III.	Legal and statutory reserves	4,509.1	10,475.3	232.3%	7,494.9	139.8%
IV.	Retained earnings	18,121.6	11,941.4	65.9%	15,035.9	79.4%
V.	Capital revaluation and translation adjustment	652.3	556.6	85.3%	536.9	103.7%
VI.	Own shares	-3,657.0	-6,636.2	181.5%	-3,655.7	181.5%
В.	Non-current liabilities	29,124.5	35,326.9	121.3%	29,417.3	120.0%
I.	Provisions	4,109.7	6,637.4	161.5%	6,483.9	102.4%
II.	Financial liabilities	24,917.0	28,689.5	115.1%	22,933.4	125.1%
III.	Deferred tax liabilities	97.8	0	1	0.0	1
C.	Current liabilities	54,789.0	63,278.4	115.5%	56,324.0	112.3%
I.	Financial liabilities	22,117.0	26,178.6	118.4%	13,380.1	195.7%
II.	Trade and other payables	30,136.8	32,286.8	107.1%	41,428.0	77.9%
III.	Accrued costs (expenses) and deferred revenue	2,535.2	4,813.0	189.8%	1,515.9	317.5%

Non-audited Income statement of Gorenje, d.d.

	Average Exchange Rate: 1 EUR =	SIT 239.66	SIT 239.56	SIT 239.60		
	in SIT m	Jan-Sep 2005	Plan 2006	Jan-Sep 2006	06/Plan 06	06/ 05
1.	Net revenues from sales	109,539.0	168,485.8	120,874.4	71.7%	110.3%
2.	Changes in inventories	2,194.7	150.0	895.8	597.2%	40.8%
3.	Other operating incomes	843.6	1,268.9	1,304.6	102.8%	154.6%
4.	Gross operating yield	112,577.3	169,904.7	123,074.8	72.4%	109.3%
5.	Raw material and consumables used	-87,201.1	-131,496.7	-96,218.0	73.2%	110.3%
6.	Staff costs	-17,021.2	-24,700.5	-18,156.5	73.5%	106.7%
7.	Depreciation and amortisation expense	-5,921.2	-8,320.4	-6,109.3	73.4%	103.2%
8.	Impairment loss	-469.6	-610.0	-353.9	58.0%	75.3%
9.	Other operating expenses	-401.5	-612.5	-369.9	60.3%	92.0%
10.	Operating profit	1,562.7	4,164.6	1,867.2	44.8%	119.5%
11.	Financial income	1,613.3	1,130.8	1,521.3	134.5%	94.3%
12.	Financial expenses	-2,260.8	-2,313.0	-2,144.3	92.7%	94.8%
13.	Net finance cost	-647.5	-1,182.2	-623.0	52.7%	96.2%
14.	Profit before tax	915.2	2,982.4	1,244.2	41.7%	135.9%
15.	Income tax expense	22.5	-527.0	-233.2	44.3%	1
16.	Profit for the period	937.7	2,455.4	1,011.0	41.2%	107.8%

Non-audited Cash flow statement of Gorenje, d.d.

in SI	Т т	Jan – Sep 2005	Jan – Sep 2006
Α.	CASH FLOWS FROM OPERATING ACTIVITIES		
	Profit for the period	937.7	1,011.0
	Adjustments for:		
	Depreciation of property, plant and equipment	5,379.4	5,662.9
	Amortisation of intangible assets	541.8	446.2
	Foreign exchange loss	482.4	643.5
	Investment income	-1,613.3	-1,521.3
	Interest expense	1,241.7	1,500.7
	Value investments corrections by subsidiaries	536.7	0
	Revenue from sale of property, plant and equipment	-77.8	-426.6
	Tax expense	-22.5	233.2
	Operating profit before changes in net operating current assets and provisions	7,406.1	7,549.6
	Increase in trade and other receivables	-5,029.2	-7,972.2
	Increase in inventories	-2,561.3	-928.5
	Decrease in trade and other payables	-4,444.6	-5,690.7
	Cash generated from operations	-12,035.1	-14,591.4
	Interest paid	-1,406.8	-1,259.8
	Income taxes paid	0	-395.4
	Net cash from operating activities	-6,035.8	-8,697.0
B.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Proceeds from sale of property, plant and equipment	353.4	785.5
	Interest received	219.5	209.3
	Dividends received	572.0	389.9
	Acquisition of subsidiary net of cash acquired	-2,257.0	-1,832.8
	Acquisition of property, plant and equipment	-6,257.2	-4,621.0
	Other investments	1,907.5	-171.5
	Purchase of intangible assets	-772.9	-462.4
	Net cash used in investing activities	-6,234.7	-5,703.0
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
	Repurchase of own shares	-2,987.1	-2,980.5
	Proceeds from long-term borrowings	16,431.0	18,554.6
	Taken into account dividends	-1,171.6	-1,125.0
	Net cash used in financing activities	12,272.3	14,449.1
D.	CASH AND CASH EQUIVALENTS AT END OF PERIOD	11.4	59.2
	Net increase in cash and cash equivalents	1.8	49.1
	Cash and cash equivalents at beginning of period	9.6	10.1

Non-audited Statement of changes in equity of Gorenje, d.d.

in SIT m	Share capital	Capital reserves	Legal, statutory, and for own shares reserves	Retained earnings	Own shares	Capital revaluation adjustments	Total
Opening balance at 1 January 2006	12,200.0	18,832.6	7,494.8	15,035.9	-3,655.7	537.00	50,444.6
Net profit for the period				1,011.0			1,011.0
Capital revaluation and translation adjustments taken to equity						19.6	19.6
Formation of provisions for own shares			2,980.5	-2,980.5			0
Increase in own shares					-2,980.5		-2,980.5
Pay-out of dividends				-1,125.0			-1,125.0
Closing balance at 30 September 2006	12,200.0	18,832.6	10,475.3	11,941.4	-6,636.2	556.6	47,369.7

in SIT m	Share capital	Capital reserves	Legal, statutory, and for own shares reserves	Retained earnings	Own shares	Capital revaluation adjustments	Total
Opening balance at 1 January 2005	12,200.0	18,832.6	4,509.1	18,355.5	-669.9	309.2	53,536.5
Net profit for the period				937.7			937.7
Capital revaluation and translation adjustments taken to equity						530.6	530.6
Increase in own shares					-2,987.1		-2,987.1
Pay-out of dividends				-1,171.6			-1,171.6
Decreasing amount of capital revaluation adjustments						-187.5	-187.5
Closing balance at 30 September 2005	12,200.0	18,832.6	4,509.1	18,121.6	-3,657.0	652.3	50,658.6

Non-audited consolidated Financial Statements of Gorenje Group, for the January – September 2006

Non-audited consolidated Balance sheet of Gorenje Group

	in SIT m	30 Sep 2005	30 Sep 2006	06/ Sep 05	31 Dec 2005	06/ Dec 05
	ASSETS	195,585.3	216,436.0	110.7%	195,509.9	110.7%
A.	Non-current assets	87,677.1	96,710.0	110.3%	91,298.9	105.9%
I.	Intangible assets	4,418.9	5,670.9	128.3%	5,617.8	100.9%
II.	Property, plant and equipment	78,535.3	82,868.4	105.5%	78,838.7	105.1%
III.	Investment property	170.0	226.3	133.1%	212.8	106.3%
IV.	Non-current investments	4,026.1	6,129.4	152.2%	3,956.8	154.9%
V.	Trade and other receivables	468.8	142.4	30.4%	854.9	16.7%
VI.	Deferred tax assets	58.0	1,672.6	1	1,817.9	92.0%
В.	Current assets	107,908.2	119,726.0	111.0%	104,211.0	114.9%
I.	Inventories	40,156.2	42,310.3	105.4%	40,486.7	104.5%
II.	Trade and other receivables	59,075.0	67,910.9	115.0%	55,056.0	123.3%
III.	Current investments	4,590.7	3,726.6	81.2%	5,471.1	68.1%
IV.	Deferred costs (expenses) and accrued revenue	1,716.3	2,852.9	166.2%	648.4	440.0%
V.	Cash and cash equivalents	2,370.0	2,925.3	123.4%	2,548.8	114.8%
	EQUITY AND LIABILITIES	195,585.3	216,436.0	110.7%	195,509.9	110.7%
A.	Equity and minority interest	59,444.7	58,094.6	97.7%	58,720.2	98.9%
I.	Share capital	12,200.0	12,200.0	100.0%	12,200.0	100.0%
II.	Capital reserves	23,113.3	23,113.3	100.0%	23,113.3	100.0%
III.	Legal, statutory and for own shares reserves	4,509.1	10,475.3	232.3%	4,509.1	232.3%
IV.	Retained earnings	19,613.1	14,224.9	72.5%	17,939.9	79.3%
V.	Own shares	-3,657.0	-6,636.2	181.5%	-3,655.7	181.5%
VI.	Capital revaluation and translation adjustment	3,463.5	4,480.3	129.4%	4,412.3	101.5%
VII.	Minority interest	202.7	237.0	116.9%	201.3	117.7%
B.	Non-current liabilities	41,631.1	50,530.0	121.4%	42,843.2	117.9%
I.	Provisions	7,721.0	12,280.9	159.1%	11,946.4	102.8%
II.	Provisions formed from ceded assets	1,768.6	1,844.4	104.3%	1,789.9	103.0%
III.	Deferred tax liabilities	205.0	186.1	90.8%	243.9	76.3%
IV.	Financial liabilities	31,930.4	36,175.3	113.3%	28,809.7	125.6%
V.	Non-current collaterals	6.1	43.3	709.8%	53.3	81.2%
C.	Current liabilities	94,509.5	107,811.4	114.1%	93,946.5	114.8%
I.	Financial liabilities	44,617.9	51,666.5	115.8%	33,405.5	154.7%
II.	Trade and other payables	41,985.9	48,150.1	114.7%	56,297.6	85.5%
III.	Accrued costs (expenses) and deferred revenue	7,905.7	7,994.8	101.1%	4,243.4	188.4%

Non-audited consolidated Income statement of Gorenje Group

	in SIT m	Jan-Sep 2005	Plan 2006	Jan-Sep 2006	06/PI06	2006/ 05
	Comparable Net revenues from sales	171,033.0	243,971.2	184,713.2	75.7%	108.0%
1.	Net revenues form sales	177,240.8	243,971.2	184,713.2	75.7%	104.2%
2.	Changes in inventories	2,868.8	1,647.9	2,783.5	168.9%	97.0%
3.	Other operating incomes	2,501.0	2,311.9	2,524.4	109.2%	100.9%
4.	Gross operating yield	182,610.6	247,931.0	190,021.1	76.6%	104.1%
5.	Raw material and consumables used	-135,553.1	-179,246.8	-141,337.4	78.9%	104.3%
6.	Staff costs	-31,655.5	-44,732.6	-32,939.3	73.6%	104.1%
7.	Depreciation and amortisation expense	-8,969.6	-12,174.0	-8,751.7	71.9%	97.6%
8.	Impairment loss	-1,006.8	-1,050.7	-761,7	72.5%	75.7%
9.	Other operating expenses	-1,277.0	-2,367.8	-1,190.3	50.3%	93.2%
10.	Operating profit	4,148.6	8,359.1	5,040.7	60.3%	121.5%
11.	Financial income	3,120.3	1,908.0	2,549.4	133.6%	81.7%
12.	Financial expenses	-3,642.9	-4,147.7	-3,924.2	94.6%	107.7%
13.	Net finance cost	-522.6	-2,239.7	-1,374.8	61.4%	263.1%
		0	_,	1,01 110	,	
14.	Profit before tax	3,626.0	6,119.4	3,665.9	59.9%	101.1%
15.	Income tax expense/benefit	-579.4	-819.7	-573.6	70.0%	99.0%
16.	Profit for the period	3,046.6	5,299.7	3,092.3	58.3%	101.5%
17.	Minority interest	15.8	29.0	29.5	101.7%	186.7%
18.	Equity holders of the parent	3,030.8	5,270.7	3,062.8	58.1%	101.1%
19.	Earnings per share (in SIT)	348.3	474.4	367.3	77.4 %	105.5 %

Non-audited consolidated Cash flow statement of Gorenje Group

	in SIT m	Jan – Sep 2005	Jan – Sep 2006
A.	CASH FLOWS FROM OPERATING ACTIVITIES		
	Profit for the period	3,046.6	3,092.3
	Adjustments for:		
	Depreciation of property, plant and equipment	8,280.0	8,093.7
	Amortisation of intangible assets	689.6	658.0
	Foreign exchange loss	1,062.9	1,352.3
	Investment income	-3,120.3	-2,549.4
	Interest expense	2,580.0	2,571.9
	Revenue from sale of property, plant and equipment	-152.9	-659.9
	Tax expense	579.4	573.6
	Operating profit before changes in net operating current assets and provisions	12,965.3	13,132.5
	Increase in trade and other receivables	-9,354.9	-10,564.1
	Increase in inventories	-3,372.8	-1,787.9
	Decrease in trade and other payables		
	Decrease in provisions		
	Increase in provisions	187.5	350.5
	Decrease in other operating liabilities	-4,446.7	-7,712.8
	Cash generated from operations	-16,986.9	-19,714.3
	Interest paid	-3,094.4	-2,762.4
	Income taxes paid	-547.6	-468.5
	Net cash from operating activities	-7,663.6	-9,812.7
B.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Proceeds from sale of property, plant and equipment	483.2	1,253.8
	Interest received	2,545.8	2,039.5
	Dividends received	145.4	158.9
	Purchase of own shares		
	Sale of subsidiary net of cash alienation	1,890.5	160.0
	Acquisition of subsidiary net of cash acquired	-2,476.6	-1,424.0
	Purchase of property, plant and equipment	-7,342.1	-11,027.9
	Other investments	147.6	620.4
	Purchase of intangible assets	-1,344.9	-581.0
	Net cash used in investing activities	-5,951.1	-8,800.3
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
	Repurchase of own shares	-2,987.1	-2,980.5
	Proceeds from long-term borrowings	17,918.7	23,077.8
	Pay-out of dividends	-1,171.6	-1,125.0
	Net cash used in financing activities	13,760.0	18,972.3
D.	CASH AND CASH EQUIVALENTS AT END OF PERIOD	2,370.0	2,925.3
	Net increase in cash and cash equivalents	145.3	359.3
	Cash and cash equivalents at beginning of period	2,224.7	2,566.0

Non-audited consolidated Statement of changes in equity of Gorenje Group

in SIT m	Share capital	Capital reserves	Legal, statutory, and for own shares reserves	Retained earnings	Own shares	Capital translation adjustment	Minority interest	Total
Opening balance at 1 January 2006	12,200.0	23,113.3	7,494.8	14,954.2	-3,655.7	4,412.3	201.3	58,720.2
Net profit for the period				3,062.8			29.5	3,092.3
Capital revaluation and translation adjustments taken to equity						68.0		68.0
Formation of own shares reserves			2,980.5	-2,980.5				0.0
Increase in own shares					-2,980.5			-2,980.5
Pay-out of dividends				-1,125.0				-1,125.0
Net profit inclusion of the IGES companies for the period January – July 2006				313.4				313.4
Increase in minority interest							6.2	6.2
Closing balance at 30 September 2006	12,200.0	23,113.3	10,475.3	14,224.9	-6,636.2	4,480.3	237.0	58,094.6

in SIT m	Share capital	Capital reserves	Legal, statutory, and for own shares reserves	Retained earnings	Own shares	Capital translation adjustment	Minority interest	Total
Opening balance at 1 January 2005	12,200.0	23,113.3	4,509.1	17,753.9	-669.9	3,776.7	191.0	60,874.1
Net profit or loss for the period				3,030.8			15.8	3,046.6
Capital revaluation and translation adjustments taken to equity						67.0		67.0
Decrease of special capital revaluation and translation adjustments taken to equity						-380.2		-380.2
Pay-out of dividends				-1,171.6				-1,171.6
Decrease in minority interest							-4.1	-4.1
Purchase of own shares					-2,987.1			-2,987.1
Closing balance at 30 September 2005	12,200.0	23,113.3	4,509.1	19,613.1	-3,657.0	3,463.5	202.7	59,444.7

Financial highlights and achievements of Gorenje Group

lan Can	Plan	lan Can							
Jan - Sep 2005	2006	Jan - Sep 2006	Plan 2006 track	1 st 9M to 1 st 9M					
Comparable consolidated net revenues from sales (in SIT m) ¹									
171,033	243,971	184,713	75.7 %	108.0%					
Consolidated net revenues form sales (in SIT m)									
177,241	243,971	184,713	75.7%	104.2%					
		EBITDA (in SIT m)							
13,118	20,533	13,792	67.2%	105.1%					
		EBIT (in SIT m)							
4,149	8,359	5,041	60.3%	121.5%					
2.047	E 200	Net profit (in SIT n	7	404 50/					
3,047	5,300	3,092 Value Added(in SIT	58.3%	101.5%					
45,837	67,182	47,565	70.8%	103.8%					
45,057		mployees at the end		103.0 /0					
10,386	10,406	10,348	99.4%	99.6%					
10,000		age number of emp		001070					
40.470	10,568	10,489	99.3%	100.2%					
10,470				100.2%					
		ating yield per empl							
17,441	23,461	18,116	77.2%	103.9%					
	Value A	dded per employee	(in TSIT)						
4,378	6,357	4,535	71.3%	103.6%					
	EBITDA Mar	gin (as % of gross o	perating yield)						
7.2%	8.3%	7.3%	1	1					
		Net ROE							
6.9%	8.5%	7.1%	1	1					
	_	Assets (in SIT m)							
195,585	195,040	216,436	111.0%	110.7%					
	<u> </u>	ents in fixed assets							
8,229	16,225	11,609	71.5%	141.1%					
0,223	10,223	Equity (in SIT m)		171.170					
FO 445	60.440			07.70/					
59,445	63,112	58,095	92.1%	97.7%					
		Equity / Assets							
30.4%	32.4%	26.8%	1	1					
Long-term provisions (in SIT m)									
9,490	10,155	14,125	139.1%	148.8%					
Financial liabilities (in SIT m)									
76,548	70,900	87,842	123.9%	114.8%					
1 0,040	10,000	31 juna	120.0 /0	117.070					

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 $^{^{1}}$ From the consolidated net revenues from sales for the year 2005, the revenues of SIT 6,207.8 m were eliminated due to the disposal of both Hyundai companies in July 2005..

Financial highlights and achievements of Gorenje, d.d.

		<u> </u>							
Jan - Sep 2005	Plan 2006	Jan - Sep 2006	Plan 2006 track	1 st 9M to 1 st 9M					
Comparable net revenues from sales (in SIT m) 2									
109,539	163,846	120,874	73.8 %	110.3 %					
Net revenues form sales (in SIT m)									
109,539	168,486	120,874	71.7 %	110.3 %					
EBITDA (in SIT m)									
7,484	12,485	7,976	63.9 %	106.6 %					
		EBIT (in SIT m)							
1,563	4,165	1,867	44.8 %	119.5 %					
	·	Net profit (in SIT n	n)						
938	2,455	1,011	41.2 %	107.8 %					
		Value Added(in SIT	<u> </u>						
24,975	37,930	26,487	69.8 %	106.1 %					
	Number of e	employees at the en	d of the period						
5,403	5,393	5,639	104.6 %	104.4 %					
	Ave	rage number of emp	aloyees						
5,600	5,467	5,673	103.8 %	101.3 %					
	Gross oper	ating yield per empl	loyee (in TSIT)						
20,103	31,078	21,695	69.8 %	107.9 %					
	Value A	ldded per employee	(in TSIT)						
4,520	6,938	4,737	68.3 %	104.8 %					
	EBITDA Mar	gin (as % of gross o	perating yield)						
6.7 %	7.3 %	6.5 %	1	1					
		Net ROE							
2.6 %	4.1 %	3.2 %	1	1					
		Assets (in SIT m))						
134,572	155,323	145,975	94.0 %	108.5 %					
	Investm	ents in fixed assets	(in SIT m)						
6,257	6,610	5,083	76.9 %	81.2%					
		Equity (in SIT m)							
50,659	68,409	47,370	69.2 %	93.5 %					
		Equity / Assets							
37.6 %	44.0 %	32.5 %	1	1					
	Long	-term provisions (in	SIT m)						
4,110	3,558	6,637	186.5 %	161.5 %					
		ancial liabilities (in	1						
47,034	43,455	54,868	126.3 %	116.7 %					

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² Comparability was achieved with the elimination of the business activities of the company Gorenje GTI from the annual plan 2006.