

# 2013



## **LUKA KOPER GROUP**

**NON-AUDITED INTERIM REPORT OF LUKA KOPER GROUP AND  
LUKA KOPER D.D., JANUARY – SEPTEMBER 2013**

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## BUSINESS REPORT

### PERFORMANCE HIGHLIGHTS OF THE LUKA KOPER GROUP

#### **COMPARISON OF ACTUAL AND PLANNED RESULTS OF THE LUKA KOPER GROUP, JANUARY – SEPTEMBER 2013**

<b>(in euro)</b>	<b>Actual Jan. – Sept. 2013</b>	<b>Plan Jan. – Sept. 2013</b>	<b>Index Actual/Plan</b>
Operating revenues	106,536,379	108,724,356	98
Operating profit (EBIT)	14,506,534	14,122,603	103
EBITDA	35,603,644	35,205,256	101
Net profit	12,313,284	10,161,730	121
Investments in intangible & tangible assets, and real-estate investments	10,447,934	28,377,659	37
Cargo throughput (in tonnes)	13,449,788	13,209,263	102

#### **COMPARISON OF JANUARY – SEPTEMBER RESULTS IN 2013 AND 2012 FOR THE LUKA KOPER GROUP**

<b>(in euro)</b>	<b>Jan. – Sept. 2013</b>	<b>Jan. – Sept. 2012</b>	<b>Index 2013/2012</b>
<b>from Income Statement</b>			
Operating revenues	106,536,379	103,732,809	103
Operating profit (EBIT)	14,506,534	14,713,973	99
EBITDA	35,603,644	35,506,728	100
Financing gain (loss)	-2,814,452	-4,334,625	65
Pre-tax profit	11,692,082	10,379,348	113
Net profit	12,313,284	8,260,807	149
Cargo throughput (in tonnes)	13,449,788	13,249,312	102

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>	<b>Index 2013/2012</b>
<b>from Statement of Financial Position</b>			
Assets	455,373,556	463,397,435	98
Non-current assets	412,910,809	428,249,680	96
Current assets, and deferred costs & accrued revenues	42,462,747	35,147,755	121
Equity	262,510,636	249,328,319	105
Non-current liabilities & provisions, and long-term accruals	148,190,873	150,435,553	99
Current liabilities, and accrued costs & deferred revenues	44,672,047	63,633,563	70
Financial liabilities	159,480,141	183,962,135	87

<b>(as percentage)</b>	<b>Jan. – Sept. 2013</b>	<b>Jan. – Sept. 2012</b>	<b>Index 2013/2012</b>
<b>Indicators</b>			
Return on sales (ROS)	13.62%	14.18%	96
Net return on earnings (ROE) <sup>1</sup>	6.42%	4.51%	142
Net return on assets (ROA) <sup>1</sup>	3.57%	2.32%	154
EBITDA margin	33.42%	34.23%	98
Financial liabilities / equity	60.75%	76.28%	80

<b>(in euro)</b>	<b>Jan. – Sept. 2013</b>	<b>Jan. – Sept. 2012</b>	<b>Index 2013/2012</b>
<b>from Cash Flow Statement</b>			
Investments in intangible & tangible fixed assets and real-estate investments	10,447,934	14,461,101	72

***COMPARISON OF LUKA KOPER D.D. NET PROFIT FOR JANUARY – SEPTEMBER 2013 AND 2012***

<b>(in euro)</b>	<b>Jan. – Sept. 2013</b>	<b>Jan. – Sept. 2012</b>	<b>Index 2013/2012</b>
<b>from Income Statement</b>			
Net profit	11,263,299	7,247,786	155

<sup>1</sup> The indicators are calculated on the basis of annualised data.

## INTRODUCTORY NOTE

Compliant with the *Market and Financial Instruments Act RS, Ljubljana Stock Exchange Rules* as well as *Guidelines on Disclosure for Listed Companies, Luka Koper d.d., Vojkovo Nabrežje 38, Koper, Slovenia*, discloses this Non-Audited Interim Report on the performance of *Luka Koper d.d.* and the *Luka Koper Group* for January – September 2013.

This Non-Audited Interim Report on the performance of *Luka Koper d.d.* and the *Luka Koper Group* for January – September 2013 can be examined at *Luka Koper d.d.*'s registered headquarters at Vojkovo Nabrežje 38, 6501 Koper, Slovenia, and shall also be accessible via the company's website [www.luka-kp.si](http://www.luka-kp.si) from 22<sup>nd</sup> November 2013 onwards.

The company promptly publishes any pertinent changes to information contained in the prospectus for stock exchange listing on *SEOnet*, the electronic information system of the *Ljubljana Stock Exchange*.

This Non-Audited Interim Report on the performance of *Luka Koper d.d.* and the *Luka Koper Group* for January – September 2013 was addressed by the company's Supervisory Board at its regular session held on 22<sup>nd</sup> November 2013.

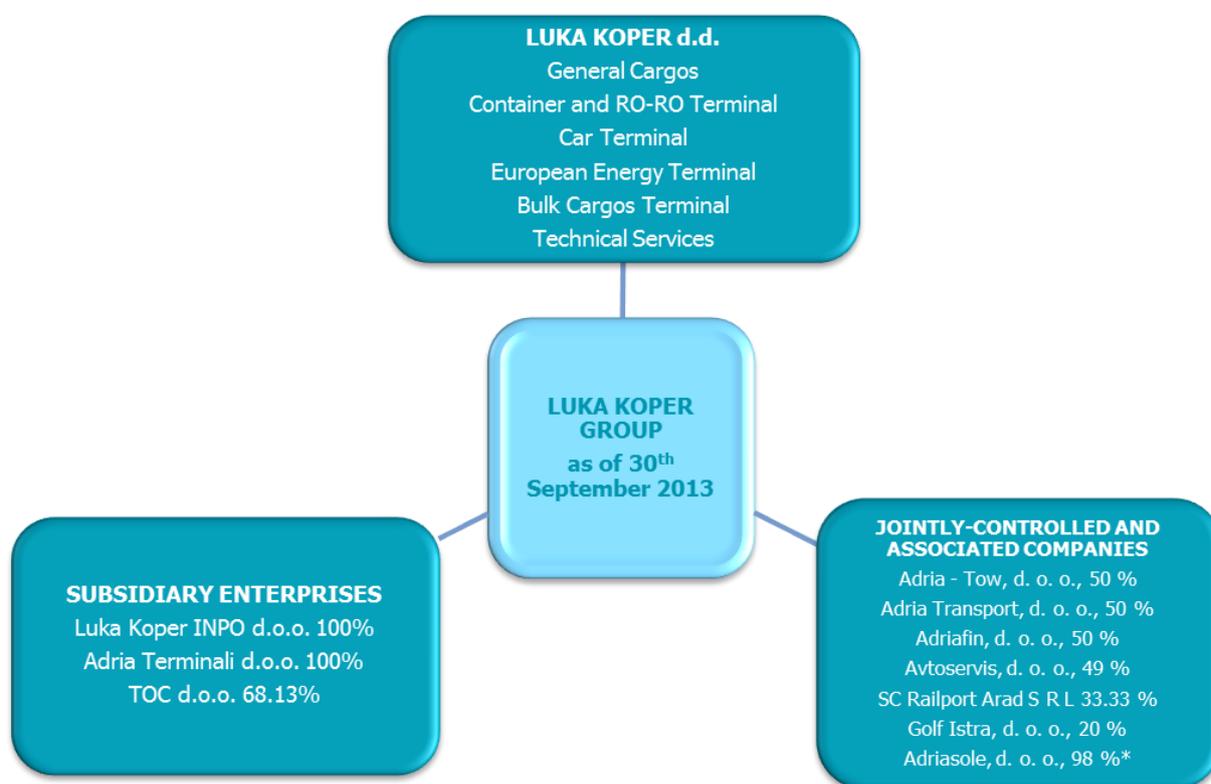
## PRESENTATION OF THE LUKA KOPER GROUP

*Luka Koper*, a port operator and logistics provider, with its registered office in Koper, Slovenia, is the parent company of the *Luka Koper Group* of enterprises.

Luka Koper d.d.'s profile as of 22<sup>nd</sup> November 2013

<i>Full title</i>	<i>Luka Koper, a public limited liability port and logistics system operator</i>
<i>Short title</i>	<i>Luka Koper d. d.</i>
<i>Registered office</i>	<i>Vojkovo Nabrežje 38, Koper, Slovenia</i>
	<i>Telephone: +386 (0)5 66 56 100</i>
	<i>Fax: +386 (0)5 63 95 020</i>
	<i>Email: <a href="mailto:portkoper@luka-kp.si">portkoper@luka-kp.si</a></i>
	<i>Website: <a href="http://www.luka-kp.si">www.luka-kp.si</a></i>
<i>Company registration</i>	<i>Application No. 066/10032200, registered at the Koper District Court, Slovenia</i>
<i>Registration number</i>	<i>5144353</i>
<i>Tax number</i>	<i>SI 89190033</i>
<i>Issued share capital</i>	<i>€ 58,420,964.78</i>
<i>Number of shares</i>	<i>14,000,000 ordinary no-par-value shares</i>
<i>Shares listing</i>	<i>Ljubljana Stock exchange, prime market</i>
<i>Share ticker symbol</i>	<i>LKPG</i>
<i>President of Management Board</i>	<i>Gašpar Gašpar Mišič</i>
<i>Management Board member</i>	<i>Marko Rems</i>
<i>Management Board member – Workers Director</i>	<i>Matjaž Stare</i>
<i>President of Supervisory Board</i>	<i>Alenka Žnidaršič Kranjc</i>
<i>Number of consolidated companies</i>	<i>11</i>
<i>Luka Koper d.d. core activity</i>	<i>Seaport and logistics system operator and service provider</i>
<i>Luka Koper Group activities</i>	<i>Various support and ancillary services in relation to core activity</i>

Companies consolidated within the *Luka Koper Group* provide various services which accomplish the comprehensive operation of the Port of Koper. In addition to the parent company *Luka Koper d.d.*, the *Luka Koper Group* was comprised of the following subsidiary, jointly-controlled and associated enterprises as of 30<sup>th</sup> September 2013:



\* The company *Adriasole d.o.o.* is not controlled in compliance with International Accounting Standards 27 (13). Although *Luka Koper d.d.* holds a 98-percent stake in *Adriasole d.o.o.*, decision making requires the consent of the partner pursuant to an agreement. Compliant with provisions of IAS 28 (7), *Adriasole d.o.o.* has been classified as an associated company.

The *Luka Koper Group* also holds stakes in the below-listed companies which are classified as assets held for disposal through sale:

- Intereuropa d.d. 7.13 % of total equity, 11.65% of ordinary shares,
- Logis Nova d.o.o. 99.67 %
- Adria Investicije d.o.o. 100 %
- Luka Koper Pristan d.o.o. 100 %

In April 2013, *Luka Koper d.d.* commenced a procedure to dispose of its *Luka Koper Pristan d.o.o.* subsidiary. The company was accordingly classified in the group of non-current assets (disposal group) held for sale. This change is reported in more detail in the Financial Report.

## CORPORATE MANAGEMENT AND GOVERNANCE

### Luka Koper d. d. Management Board

As of 30<sup>th</sup> September 2013, the *Luka Koper d.d.* Management Board was comprised of the following members:

- Gašpar Gašpar Mišič, Management Board President, appointed on 26<sup>th</sup> August 2013 for a five-year term, taking up the position as of 7<sup>th</sup> September 2013;
- Marko Rems, Management Board member, commenced a five-year term on 1<sup>st</sup> March 2010, submitting his resignation from the Management Board on 5<sup>th</sup> September 2013;
- Matjaž Stare, Workers Director, commenced a five-year term on 18<sup>th</sup> October 2010.

Appointed as Management Board President on 7<sup>th</sup> September 2012 for a maximum of one year, Mr Bojan Brank headed the company prior to 7<sup>th</sup> September 2013.

A presentation of *Luka Koper d.d.* Management Board members is available on the company's website: [www.luka-kp.si](http://www.luka-kp.si).

### Luka Koper d. d. Supervisory Board

The *Luka Koper d.d.* Supervisory Board is composed of nine members, six of whom are elected by the General Assembly of Shareholders, and three by the Workers' Council. They are elected for a four-year term. As of 30<sup>th</sup> September 2013, the Supervisory Board was comprised of the following members:

#### Representatives of shareholders

- Nikolaj Abrahamsberg, Deputy President of the Supervisory Board, appointed upon the proposal of the Republic of Slovenia, Slovenska Odškodninska Družba d.d. and Kapitalska Družba d.d., commenced a four-year term on 15<sup>th</sup> July 2013 (22<sup>nd</sup> General Assembly of Shareholders);
- Vinko Može, Supervisory Board member, appointed upon the proposal of the Republic of Slovenia, Slovenska Odškodninska Družba d.d. and Kapitalska Družba d.d., commenced a four-year term on 15<sup>th</sup> July 2013 (22<sup>nd</sup> General Assembly of Shareholders);
- Dr Andrej Godec, Supervisory Board member, appointed upon the proposal of the Republic of Slovenia, Slovenska Odškodninska Družba d.d. and Kapitalska Družba d.d., commenced a four-year term on 15<sup>th</sup> July 2013 (22<sup>nd</sup> General Assembly of Shareholders);
- Jordan Kocjančič, Supervisory Board member, appointed upon the proposal of the Republic of Slovenia, Slovenska Odškodninska Družba d.d. and Kapitalska Družba d.d., commenced a four-year term on 15<sup>th</sup> July 2013 (22<sup>nd</sup> General Assembly of Shareholders);

- Sabina Mozetič, Supervisory Board member, appointed upon the proposal of Koper Municipality, commenced a four-year term on 12<sup>th</sup> July 2011 (19<sup>th</sup> General Assembly of Shareholders).

Mr Dino Klobas, erstwhile President of *Luka Koper d.d.* Supervisory Board, submitted his irrevocable resignation on 6<sup>th</sup> September 2013.

#### **Representatives of employees:**

- Mr. Mladen Jovičič, Employee Representative; commenced a four-year term on 18<sup>th</sup> March 2013.
- Mr. Stojan Čepar, Employee Representative; commenced a four-year term on 18<sup>th</sup> March 2013.
- Mr. Nebojša Topič, Employee Representative; commenced a four-year term on 28<sup>th</sup> July 2012.

#### **External member of the Supervisory Board Audit Committee:**

- Ms. Blanka Vezjak, was appointed as an external member of Supervisory Board Audit Committee at the Supervisory Board meeting of 11<sup>th</sup> September 2009.

#### **Post-balance-sheet changes in the composition of the Supervisory Board**

At the 23<sup>rd</sup> General Assembly held on 7<sup>th</sup> October 2013, shareholders recalled Nikolaj Abrahamsberg, Vinko Može, Andrej Godec and Jordan Kocjančič as Supervisory Board members, and appointed Rado Antolovič, Elen Twrdy, Andrej Šercer, Žiga Škerjanc and Alenka Žnidaršič Kranjc as new members.

#### **New composition of the Supervisory Board as of 7<sup>th</sup> October 2013:**

##### **Representatives of Shareholders**

- Dr Alenka Žnidaršič Kranjc, Supervisory Board President, representative of shareholders, commenced a four-year term on 7<sup>th</sup> October 2013 (23<sup>rd</sup> General Assembly of shareholders);
- Dr Elen Twrdy, Deputy President of Supervisory Board, representative of shareholders, commenced a four-year term on 7<sup>th</sup> October 2013 (23<sup>rd</sup> General Assembly of shareholders);
- Rado Antolovič, Supervisory Board member, representative of shareholders, commenced a four-year term on 7<sup>th</sup> October 2013 (23<sup>rd</sup> General Assembly of shareholders);
- Andrej Šercer, Supervisory Board member, representative of shareholders, commenced a four-year term on 7<sup>th</sup> October 2013 (23<sup>rd</sup> General Assembly of shareholders);

- Žiga Škerjanec, Supervisory Board member, representative of shareholders, commenced a four-year term on 7<sup>th</sup> October 2013 (23<sup>rd</sup> General Assembly of shareholders);
- Sabina Mozetič, Supervisory Board member, representative of Koper Municipality, commenced a four-year term on 12<sup>th</sup> July 2013 (19<sup>th</sup> General Assembly of shareholders).

### **Representatives of Employees**

- Mr. Mladen Jovičič, Employee Representative; commenced a four-year term on 18<sup>th</sup> March 2013.
- Mr. Stojan Čepar, Employee Representative; commenced a four-year term on 18<sup>th</sup> March 2013.
- Mr. Nebojša Topič, Employee Representative; commenced a four-year term on 28<sup>th</sup> July 2012.

## SIGNIFICANT EVENTS JANUARY – SEPTEMBER 2013

### JANUARY

- The *Capital Assets Agency of the Republic of Slovenia* submitted a request for a General Assembly of *Luka Koper d.d.* shareholders.
- *Luka Koper d.d.* adopted the company's energy policy as a guideline to enhance energy efficiency, and thereby contribute to supply security, the reduction of environmental impacts and further improvement of the company's performance.

### FEBRUARY

- The company published the Non-Audited Business Report of *Luka Koper d.d.* and the *Luka Koper Group* for January – December 2012.
- Company executives visited partners in South Korea and presented recent accomplishments as well as the further possibilities for cargo distribution via the Port of Koper.
- Following the withdrawal of the Port of Ravenna from the *North Adriatic Ports Association*, representatives of the ports of Koper, Trieste, Venice and Rijeka met to review and reconfirm the Association's vision and mission.
- Greek *MCCL Group* established a new RO-RO service between Koper and the Black Sea Port of Poti in Georgia.
- Within the EU-funded *EMPIRIC* (Enhancing Multimodal Platforms, Inland waterways and Railways services Integration in Central Europe) project, *Luka Koper* organised a conference on the possibilities of improving logistics chain efficiency for highly perishable goods shipped via the Port of Koper.
- *Luka Koper d.d.*'s Workers' Council published its position against the sale of Slovenia's only seaport.

### MARCH

- The company published a call for a General Assembly of *Luka Koper d.d.* shareholders, and, prior to the meeting, a proposal by the shareholder Koper Municipality on the appointment of a Supervisory Board member.
- Slovenia's Minister of Economic Development, Mr. Stanko Stepišnik, the Mayor of Koper Municipality, Mr. Boris Popovič, and *Luka Koper d.d.* Management Board President Mr. Bojan Brank, jointly signed a letter in support of the economic development efforts being made by the local community and the Port of Koper.
- Koper's Passenger Terminal receives a *Best Destination Experience* award at the world's largest cruise fair.
- *Luka Koper d.d.*'s best suppliers in 2012 received awards.

- Trade risk and credit insurance specialist *Coface* grants *Luka Koper Pristan d.o.o.* an *Excellent SME Slovenia* certificate, which corroborates the company's business excellence.
- In the context of the *Zlata Nit* research project, *Luka Koper d.d.* was placed among the seven best employers in Slovenia in 2012.
- 207 applicants applied in response to this year's call by *Luka Koper* for bursaries and sponsorship under its *Living with the Port Fund*. In accordance with the company's orientation towards sustainable development and support to the broader local community, *Luka Koper* funded 104 projects in the total value of € 63,000.

## APRIL

- At its 4<sup>th</sup> April 2013 session, the *Luka Koper d.d.* Supervisory Board endorsed the Annual Report of *Luka Koper d.d.* and the *Luka Koper Group* for 2012.
- At the same session, the Supervisory Board endorsed the Management Board's proposal on the allocation of distributable net profit for 2012 as follows:
  - a portion of distributable profit in the amount of € 2,380,000 will be disbursed as dividends in the gross value of € 0.17 per ordinary share;
  - the remaining portion of distributable profit in the amount of € 1,383,795 shall be retained.
- Shareholders did not vote in favour of the replacement of the *Luka Koper d.d.* Supervisory Board at the General Assembly. Shareholders endorsed the instigation of an audit of the company's unaudited transactions and the provision of a report in relation to any eventual harmful business transactions; in response to this, the notary drew attention to the fact that any such appointment of a special auditor was not congruent with the Companies Act RS, and was likely to draw an action for annulment. At the General Assembly, shareholders were also presented with the 18<sup>th</sup> March 2013 resolution adopted by the *Luka Koper d.d.* Workers' Council, namely, the re-appointment of Mr. Mladen Jovičič and Mr. Stojan Čepar as Employee Representatives on the company's Supervisory Board for a four-year term.
- *Luka Koper* presented its operations and plans to Slovene institutional investors at the annual investment conference organised by *Ljubljana Stock Exchange*.
- As anticipated at the General Assembly, the Small Shareholders Association of Slovenia brought an action for the annulment of a resolution of the 21<sup>st</sup> General Assembly of shareholders held on 5<sup>th</sup> April 2013.
- On 26<sup>th</sup> April 2013, *Luka Koper d.d.* sold 615,730 *Intereuropa* (IEKG) shares to its *LK INPO d.o.o.* subsidiary. *Luka Koper d.d.* henceforth holds 1,344,783 IEKG shares which accounts for 7.99% of *Intereuropa d.d.*'s voting rights.
- Completion of preliminary archaeological excavations across a plot at the foot of Sermin Hill, a location identified by the company in collaboration with the Ministry of Transport and Spatial Development as an alternative site for the disposal of silt from dredging operations. Following this investigation, the company was required by Slovenia's Institute for the Protection of Cultural Heritage to ensure the presence of

archaeologists during the implementation of ground works related to silt disposal. Project documentation for the acquisition of a permit to use this plot as a landfill site is currently being elaborated.

- At the end of April, *Luka Koper d.d.*, *Luka Koper INPO d.o.o.* and *Adria Terminali d.o.o.* were subject to regular external audits of their quality management systems in accordance with ISO 9001:2008 standards, as well as and their environmental protection systems according to ISO 14001 standards. The parent company was also subject to a regular audit of its BS OHSAS 18001:2007 occupational health and safety regime, as well as a surveillance audit of its ISO 22000:2005 food safety management system in accordance with the provisions of EC 1221:2009. *Luka Koper Group* companies successfully passed these audits and extended the validity of their respective certificates.
- *Luka Koper* commenced construction of a facility for port machinery service and repair.

## MAY

- Company representatives met with the existing and potential business partners at a *Luka Koper Day* event in Bratislava.
- As a consequence of the dismissal of Mr Aldo Babič from his position as Deputy President of *Luka Koper* Management Board on the grounds of culpability, and consequently Aldo Babič's lawsuit against the company, the *Luka Koper* Management Board received on 22<sup>nd</sup> May 2013 Enforcement Order No. 0284 I 86/20123 from Koper District Court in relation to the recovery of receivables by Mr Babič. This Order is made on the basis of the final ruling of the Koper Labour Court by way of which *Luka Koper d.d.* is bound to acknowledge Mr Babič, as creditor, all rights deriving from employment, including the calculation and remuneration of monthly salary between 15<sup>th</sup> July 2009 and 9<sup>th</sup> July 2012, as well as the payment of pertaining contributions and tax in relation to this amount. Mr Babič's claim is in the net amount of € 480,877.34, minus a portion in the amount of € 104,965.87 - i.e. the sum which *Luka Koper d.d.* believes the applicant was entitled according to the judgement - which was paid to him by the company on 28<sup>th</sup> March 2013. Accordingly, *Luka Koper d.d.* has submitted an objection against the Enforcement Order as well as a proposal to postpone execution. The competent Labour Court has twice ruled in favour of *Luka Koper d.d.* with regard to this matter, but a third ruling - by this same court - was in favour of Mr Babič. A second instance Labour Court has endorsed this third ruling and it is now legally binding. As mentioned above, *Luka Koper d.d.* has filed an application for extraordinary remedy in relation to this case.

## JUNE

- *Luka Koper d. d.* participated at the world's largest logistics fair - *Transport & Logistic* in Munich, Germany.
- The Government RS endorsed the 2011-2015 development programme for the Port of Koper.

- The Government RS adopted a resolution on a 102,077.49 m<sup>2</sup> expansion of the Port of Koper zone. This land shall be used for the disposal of silt from dredging.
- Japanese shipowner *Mitsui O.S.K. Lines (MOL)* has returned to the Port of Koper, offering container shipping services to and from the Far East.
- At its 14<sup>th</sup> June 2013 session, *Luka Koper d.d.* Supervisory Board gave its consent to commence procedures for the extension of the southern portion of Pier I, an investment which will increase capacities at the Container Terminal from the existing 720,000 TEUs, to 950,000 TEUs per annum. The project, which will be implemented in stages, shall be completed by 2018. Compliant with the National Spatial Plan for the comprehensive spatial arrangement of the Port of Koper as well as the supplemented five-year port development plan adopted by the Government RS; the total cost of this investment is estimated to be 78 million euros.
- Koper District Court annulled the decision adopted by shareholders at the 21<sup>st</sup> General Assembly which instructed the company's Supervisory Board to audit *Luka Koper d.d.*'s non-audited business transactions for the 2007-2011 period.
- *Luka Koper* published public call for tenders in relation to the disposal of its *Prenočišče Prisoje* real-estate investment.

## JULY

- Shareholders attending the 22<sup>nd</sup> General Shareholders Assembly of *Luka Koper d.d.* held on 8<sup>th</sup> July 2013:
  - were presented with the 2012 Annual Report for the *Luka Koper Group* and *Luka Koper d.d.*;
  - adopted the proposed resolution that 2012 distributable profit in the amount of € 3,763,795 should be allocated as follows:
    - a portion of distributable profit in the amount of € 2,380,000 to be disbursed as dividends in the gross value of € 0.17 per share,
    - the remaining distributable profit in the amount of € 1,383,795 to be retained and remain undistributed;
  - endorsed the work of the Management and Supervisory Boards during 2012;
  - appointed the auditors *Ernst & Young d.o.o.*, Dunajska Cesta 111, Ljubljana, Slovenia, as the company's external auditor for fiscal 2013;
  - adopted the resolution on the amount of remuneration and attendance fees for members of the Supervisory Board as well as Supervisory Board Commissions for the following twelve months;
  - rejected the resolution authorising *Luka Koper d.d.* to acquire and dispose of treasury stock.
- *Luka Koper d.d.* took out a seven-year loan in the amount of € 20 million to refinance a portion of its financial liabilities that become due later in the year.
- Together with other *North Adriatic Ports Association* members (Rijeka, Trieste, Venice), *Luka Koper d.d.* presented its operations and plans at the *ASEAN Ports & Shipping* logistics trade fair in Vietnam.

- Borut Muženič of *Luka Koper d.d.* received *Primorska Chamber of Commerce and Industry's* 2012 Best Innovation Award.

## AUGUST

- At its constitutional session of 12<sup>th</sup> August 2013, the members of *Luka Koper d.d.* Supervisory Board elected Mr Dino Klobas as its President, and Mr Nikolaj Abrahamsberg as Deputy President.
- At its regular session of 26<sup>th</sup> August 2013, *Luka Koper d.d.*'s Supervisory Board appointed Mr Gašpar Gašpar Mišič as President of the Management Board for a five-year term, commencing 7<sup>th</sup> September 2013.
- On 28<sup>th</sup> August 2013, Slovenska Odškodninska Družba submitted a request for the call of the General Assembly of shareholders to *Luka Koper d.d.*'s Management Board.
- Rail operator *Baltic Rail* established a new container service between Koper and the Polish city of Wroclaw.

## SEPTEMBER

- On 5<sup>th</sup> September 2013, the company's Management Board published a call for 23<sup>rd</sup> General Assembly of *Luka Koper d.d.* shareholders.
- On 5<sup>th</sup> September 2013, member of the *Luka Koper d.d.* Management Board Marko Rems, tendered his resignation from the Management Board to the President of the *Luka Koper* Supervisory Board.
- On 6<sup>th</sup> September 2013, Mr Dino Klobas resigned from his position as President of the *Luka Koper* Supervisory Board.
- The Austrian rail logistics provider *Rail Cargo Austria* established a new regular service linking Koper with Munich and Southern Germany.
- Visitors toured the port by boat, bus and bicycle at *Luka Koper's Open Port Day*. This year's novelty was a stop at the Container Terminal.
- Koper's Passenger Terminal broke a daily record for the number of passengers visiting the port - 5,927.
- At its regular session, the Supervisory Board endorsed the project for the construction of a storage area behind berth 7C at the Container Terminal. This investment forms part of a larger project for the extension of the southern section of Pier I which shall increase capacities at the Container Terminal.
- Borut Muženič of *Luka Koper d.d.* received *Chamber of Commerce and Industry of Slovenia's* 2012 Best Innovation Award.

## RELEVANT POST-BALANCE-SHEET EVENTS

### OCTOBER

- At the 23<sup>rd</sup> General Assembly of *Luka Koper d.d.* held on 7<sup>th</sup> October 2013, the shareholders recalled the Supervisory Board members Nikolaj Abrahamsberg, Vinko Može, Andrej Godec and Jordan Kocjančič, and appointed Rado Antolovič, Elen Twrdy, Andrej Šercer, Žiga Škerjanc and Alenka Žnidaršič Kranjc in their place. The General Assembly also adopted amendments to the company's Statute.
- At its constitutional session of 16<sup>th</sup> October 2013, the Supervisory Board elected Alenka Žnidaršič Kranjc as its President, and Elen Twrdy as Deputy President.

### NOVEMBER

- On 4<sup>th</sup> November 2013 - on the basis of the 16<sup>th</sup> October 2013 resolution of the Supervisory Board - *Luka Koper d.d.* published a call for applications for membership of its Management Board, i.e. for two Management Board members respectively responsible for finance & accounting, and operations & sales.

## PERFORMANCE ANALYSIS OF LUKA KOPER GROUP

The *Luka Koper Group* completed the first nine months of 2013 with operating revenues in the amount of 106.5 million euros, which is three percent ahead of the same period last year. Cargo throughput – similar to the previous year and in accordance with the plan – increased by two percent and totalled 13.4 million tonnes.

Operating profit in the amount of 14.5 million euros is 0.2 million (1 percent) down on January-September 2012. This fall is for the most part attributable to the increase in other expenses as a consequence of lawsuits in the amount of 1.1 million euros, together with the rise in labour costs which is partially attributable to the reimbursement of claims pertaining to previous years in the amount of 0.4 million euros.

Operating profit for the January-September 2013 period is 0.4 million euros (3 percent) ahead of plans due to lower material and service costs.

Net profit for the period in the amount of 12.3 million euros is 4 million (49 percent) ahead of January-September 2012, and this is due in particular to taxation effects including deferred taxes. Their reduction in the total amount of 2.4 million euros is a consequence of the sale of *Intereuropa d.d.* shares to the *Luka Koper INPO d.o.o.* subsidiary. This rise in net profit is also attributable to improved debt financing, namely a 1.5-million euro gain as a consequence of lower interest rates on new loans.

### **Estimation of objectives achieved in 2013**

Based on the most recent estimates, in 2013 the Luka Koper Group is expected to generate net profit similar to 2012 when it amounted to 10.5 million euros. Nonetheless, due to the real estate appraisal which will be performed by the end of the financial year, this cannot be predicted with certainty.

## OPERATING REVENUES

In the first nine months of 2013, *Luka Koper Group* generated 106.5 million euros in operating revenues, which is 2.8 million euros (3 percent) ahead of the same period last year, and two percent down on expectations.

Figure 1: Luka Koper Group operating revenues

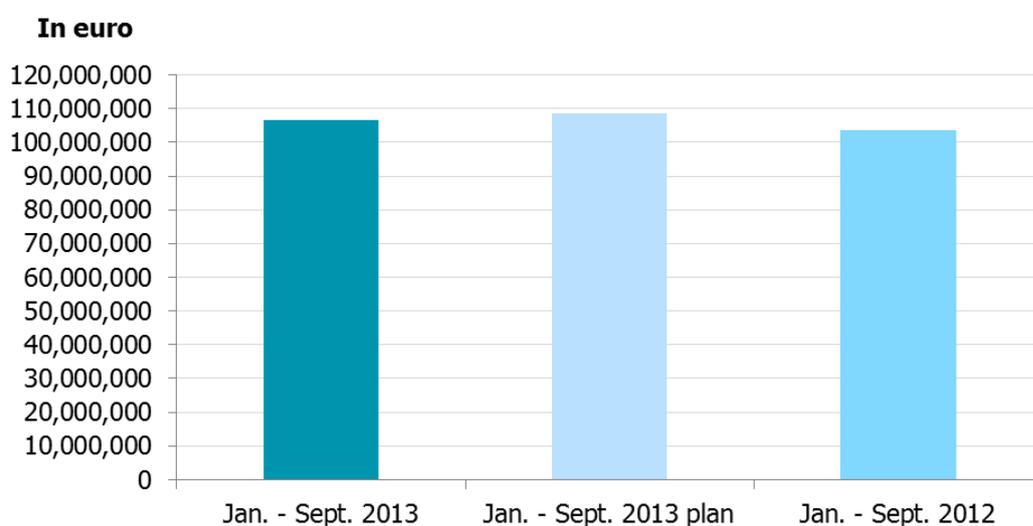


Table 1: Operating revenues by cargo type, January to September 2013 and 2012

Operating revenues (in euro)	Jan. – Sept. 2013	Jan. – Sept. 2012	Index 2013/2012
General cargoes	23,924,717	23,363,154	102
Container freight	27,947,242	24,547,854	114
Vehicles	11,258,273	11,934,902	94
Liquid cargoes	5,439,812	5,307,073	103
Bulk and break bulk cargoes	23,271,953	24,238,013	96
Other operating revenues	14,694,382	14,341,813	102
<b>TOTAL</b>	<b>106,536,379</b>	<b>103,732,809</b>	<b>103</b>

*Luka Koper Group's* operating revenues for January-September 2013 were three percent ahead of the same period last year. The largest year-on growth was recorded in container freight, while revenue rises were also recorded in general and liquid cargoes.

General cargoes recorded a 0.6 million euros (2 percent) year-on increase across the first nine months of 2013. This growth can be attributed to an upturn in volumes of steel handled, the export of timber to North African countries and an increase in fruit throughput from South America.

Operating revenues generated by container freight were 3.4 million euros (14 percent) up on the same period last year. The increase was recorded in relation to full containers.

Operating revenues from vehicles are 0.7 million (6 percent) down on January-September 2012. The decline is mainly attributable to a downturn in revenues from storage charges.

Regardless of a downturn in the overall throughput of liquid cargos, the company recorded a three percent year-on increase in revenues which is attributable to the handling of a new cargo type. Due to the conclusion of fixed-price contracts with clients, liquid cargo revenues are to a large extent not throughput dependent.

Operating revenues generated by the throughput of bulk and break bulk cargos across the first nine months of 2013 were 1 million euros (4 percent) down on January-September 2012. A decrease was recorded in revenues from storage, as well as the throughput of bulk cargos, in particular scrap iron and phosphates.

Other operating revenues in the first nine months of this year totalled 14.7 million euros, which is a year-on increase of 0.3 million euros (2 percent). 1.1 million euros of revenues from the provision of public utility services in the maintenance of port infrastructure was deferred in the first nine months of 2013, compared to 1.2 million euros in the same period a year previously.

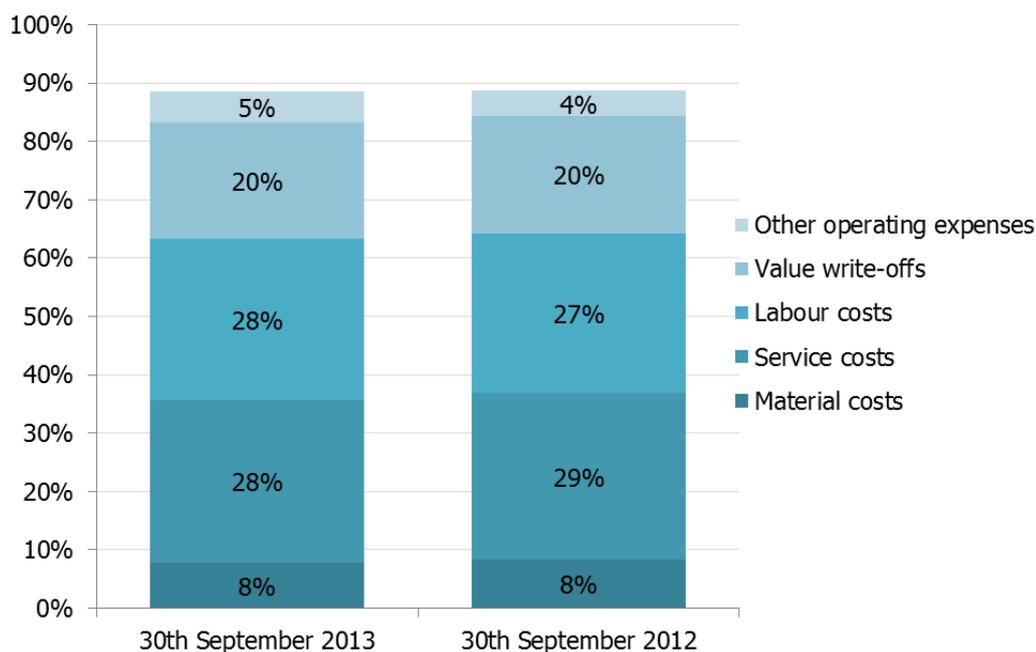
### ***OPERATING EXPENSES***

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The *Luka Koper Group's* operating expenses in the first nine months of 2013 in the amount of 94.3 million euros were 2.3 million euros (2 percent) ahead of the same period last year. The operating expenses are equivalent to 88.5 percent of operating revenues, which is a year-on decrease of 0.2 percentage points.

The largest year-on growth was recorded in labour costs, value write-offs and other expenses; at the same time material costs decreased, whilst service costs remained at the 2012 level.

Figure 2: Structure of Luka Koper Group operating expenses



### **MATERIAL COSTS**

Material costs from January to September 2013 amounted to 8.4 million euros, which is three percent down on the same period last year. Energy costs were reduced by 0.5 million euros (8 percent). The largest decrease was recorded in the costs of electrical energy and fuel. The refund of excise duty for fuel increased this year, thus reducing its overall cost.

### **SERVICE COSTS**

January to September 2013 service costs amounted to 29.6 million euros, thus they remained at last year's level.

The largest increase - 0.3 million (7 percent) - was recorded with regard to maintenance costs. Service costs pertaining to service provision were reduced by 0.5 million euros (3 percent) as a consequence of the reclassification of service costs related to railway wagon handling from other service costs to service costs in the provision of port services.

### **LABOUR COSTS**

Labour costs amounting to 29.4 million euros were 1 million euros (4 percent) ahead of the first nine months of 2012. This year-on increase can, in particular, be attributed to the rise in basic salaries and performance-related remunerations on the basis of an existing agreement; these pay raises were performed in February 2013 (+0.8%) and in August 2013 (+1.9%). In addition to the inclusion of payment claims from previous years, the rise also included 0.4 million euros increase in performance-related payments.

As of 30<sup>th</sup> September 2013, the total number of employees in *Luka Koper Group* companies was 979, which is 34 (3 percent) down on the same period last year, while employee structure in individual workplaces also altered.

### **VALUE WRITE-OFFS**

Value write-offs from January to September 2013 in the amount of 21.4 million euros were 0.5 million euros (2 percent) ahead of the same period last year. Amortisation amounting to 21.2 million euros accounts for their major portion. Revaluation operating expenses from current assets increased by 0.3 million euros, mainly due to the write-off of *Luka Koper INPO d.o.o.* receivables from the Slovenian Maritime Administration due to delays in the dredging of the navigational channel into the Port of Koper.

### **OTHER OPERATING EXPENSES**

Other operating expenses from January to September 2013 in the amount of 5.5 million euros were one million (22 percent) up on last year's level due to provisions formed to cover anticipated losses from litigation and claims for damages. In the first nine months of 2013, provisions in the amount of 714,800 euros in relation to a labour dispute, namely the claim by Aldo Babič, were formed within other operating expenses.

### **OPERATING PROFIT**

Operating profit generated by the *Luka Koper Group* across the first nine months of 2013 amounted to 14.5 million euros, which is 0.2 million euros (1 percent) down on the same period last year and 0.4 million euros ahead of the January-September 2013 plan.

EBITDA in the amount of 35.6 million euros was 97,000 euros more than in the same period last year and 0.4 million (1 percent) ahead of expectations.

### **FINANCIAL REVENUES AND FINANCIAL EXPENSES**

The *Luka Koper Group* generated 1.4 million in financial revenues across the first nine months of 2013, which is twenty-four percent up on the same period last year. This increase can be attributed to higher revenues from profit participation in associated companies in accordance with the equity method, as well as dividends yielded by *Krka d.d.*

The *Group's* financial expenses for the period amount to 4.2 million euros, which is 1.3 million euros (23 percent) down on January-September 2012. Financial expenses from financial liabilities fell by 1.4 million euros as a result of the lower EURIBOR interest reference rate and reduced indebtedness. Financial expenses from financial investments increased by 0.2 million euros, which can be directly attributed to the 0.2 million euros loss incurred through the sale of *Intereuropa d.d.* shares and the consequent 0.5 million euros impairment of that investment.

## ***PRE-TAX PROFIT AND NET PROFIT***

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The *Luka Koper Group's* pre-tax profit for the first nine months of 2013 amounted to 11.7 million euros, which is a year-on increase of 1.3 million euros (13 percent).

On 26<sup>th</sup> April 2013, *Luka Koper d.d.* sold 615,730 IEKG (*Intereuropa d.d.*) shares to its *Luka Koper INPO d.o.o.* subsidiary for the purposes of minimising tax liabilities. This disposal affected financial expenses in the amount of 0.7 million euros, and reduced *Luka Koper d.d.*'s total corporation and deferred-tax liabilities across the period by 2.4 million euros.

The *Group's* net profit, amounting to 12.3 million euros, is 4 million euros (49 percent) ahead of the same period in 2012, and 2.2 million euros (21 percent) ahead of plans.

## ***ASSETS AND LIABILITIES***

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As of 30<sup>th</sup> September 2013, the balance sheet total of the *Luka Koper Group* amounted to 455.4 million euros, which is 8 million euros down on 31<sup>st</sup> December 2012.

Non-current assets account for the major portion (91 percent) of assets, and are 15.3 million euros down on 31<sup>st</sup> December 2012. This is mainly due to the amortisation of real-estate, plant and equipment as well as the reclassification of real-estate rented by *Luka Koper Pristan d.o.o.* to assets held for sale (reported in more detail in the Financial Statements).

Current assets recorded a 6.1 million euros increase to 39.7 million euros as at 31<sup>st</sup> December 2012. The largest growth was recorded in the disposal group (assets held for sale) consequent to the reclassification of the net assets of the *Luka Koper Pristan d.o.o.* subsidiary; said assets in the total amount of 8 million euros are reduced by the total amount of the liabilities of the subsidiary, excluding equity and rented real-estate. Operating receivables rose by 0.4 million euros. Within the short-term loans item, bank deposits decreased by 2.4 million euros as a consequence of repayments.

As of 30<sup>th</sup> September 2013, equity of the *Luka Koper Group* amounted to 262.5 million euros, and accounts for fifty-eight percent of balance sheet total.

Non-current liabilities and long-term provisions, together with long-term deferred revenues in the amount of 148.2 million euros, represent thirty-three percent of total equity and liabilities.

Financial liabilities totalling 159.5 million euros as of 30<sup>th</sup> September 2013 were 24.5 million euros down on their 31<sup>st</sup> December 2012 level. Outstanding loans at banks were lower due to repayments. As of 30<sup>th</sup> September 2013, financial liabilities accounted for 60.8 percent of equity, which is thirteen percentage points down on 31<sup>st</sup> December 2012 as well as demonstrative of further financial strengthening.

As of the end of September 2013, current operating liabilities recorded 0.6 million euros (4 percent) decrease on their 31<sup>st</sup> December 2012 level.

## FINANCIAL MANAGEMENT

The *Luka Koper Group* managed to reduce its total financial liabilities by thirteen percent, i.e. from 183.9 million to 159.5 million euros, in the first nine months of 2013.

### Maturity of financing sources

As of 30<sup>th</sup> September 2013, the *Luka Koper Group's* non-current financial liabilities to banks accounted for 84 percent of its total financial liabilities. This year, the *Group* continued to restructure its existing liabilities into instruments with longer maturities. This is now reflected in the structure of financial liabilities to financing resources and the ten percent rise in non-current financial liabilities since 31<sup>st</sup> December 2012.

Figure 3: Structure of Luka Koper Group financial liabilities by maturity

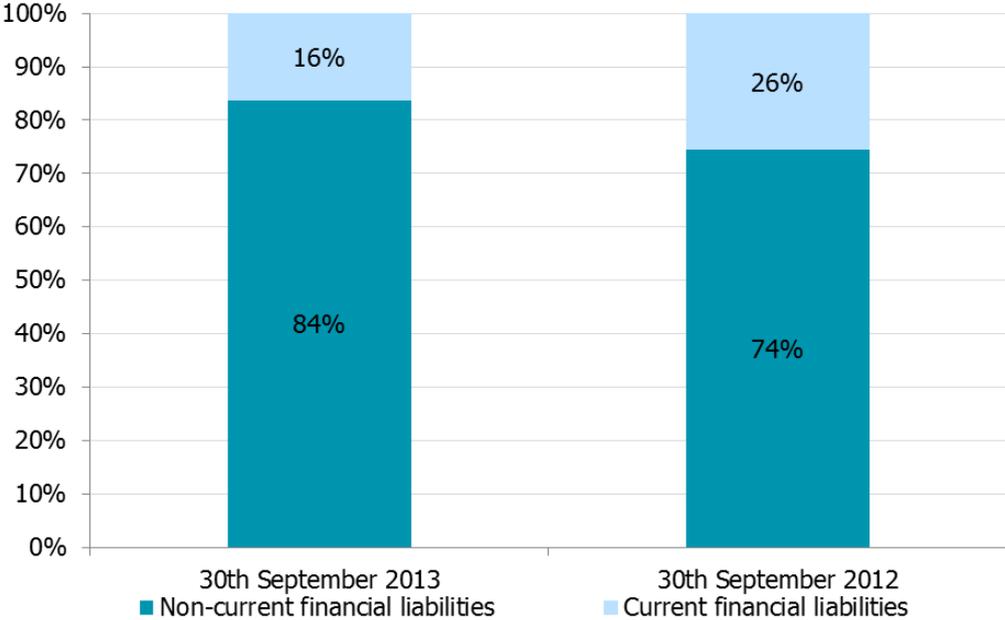
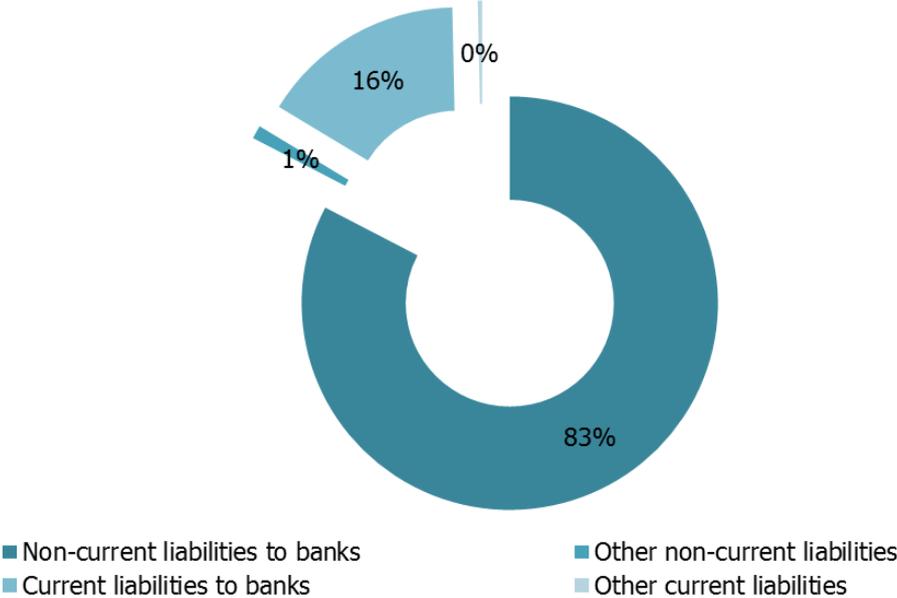


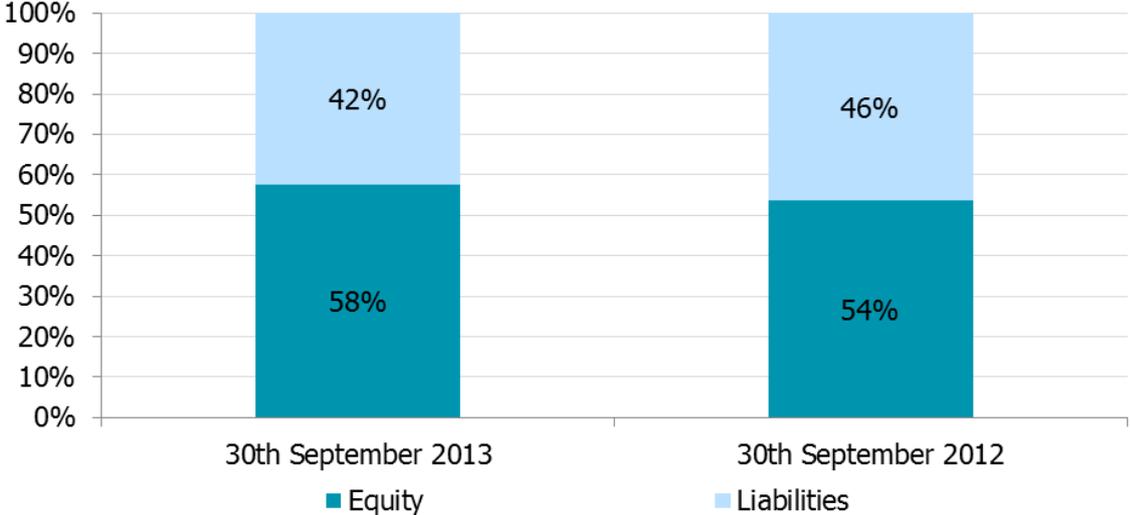
Figure 4: Luka Koper Group financial liabilities as of 30<sup>th</sup> September 2013



**Structure of equity and liabilities**

Liabilities subject to variable interest rates account for the major portion of the *Luka Koper Group's* financial liabilities. As of 30<sup>th</sup> September 2013, the *Group* has 65 million euros of outstanding long-term loans - i.e. nearly forty-one percent of its total financial liabilities - hedged with a fixed interest rate.

Figure 5: Structure of equity and liabilities of the Luka Koper Group

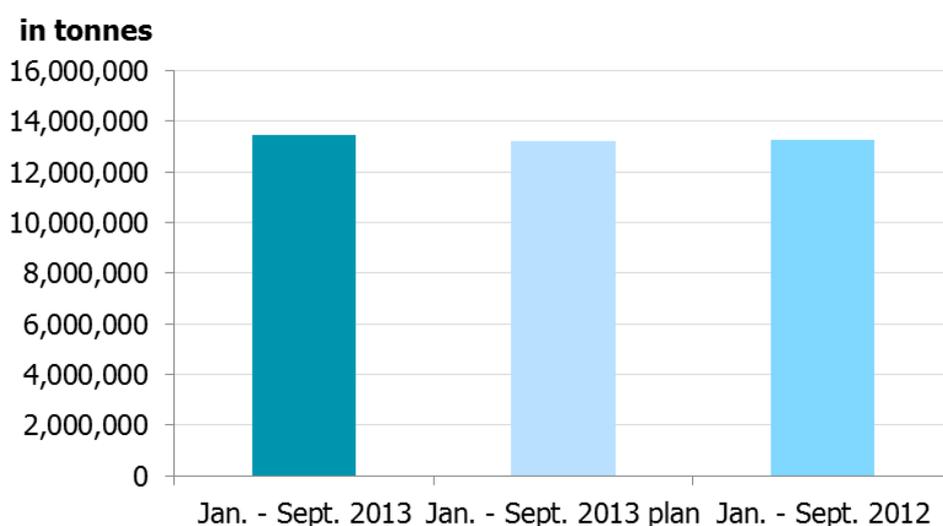


## MARKETING AND SALES

13.4 million tonnes of cargo was handled by *Luka Koper* in the first nine months of 2013, which is two percent ahead of the equivalent period last year, as well as two percent above the planned volume.

Cargo throughput recorded a year-on increase in most cargo types, with the largest growth being recorded in relation to general cargoes and container freight. Throughput decline was only recorded in relation to liquid cargoes.

Figure 6: January-September 2013 and 2012 cargo tonnage throughput, as well as the plan for 2013



### Cargo structure by type

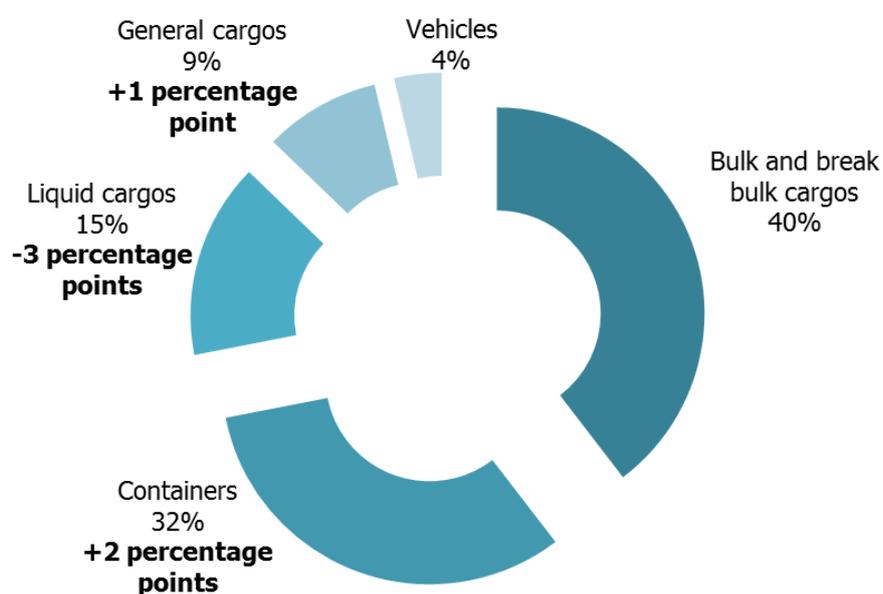
Table 2: Cargo throughput, tonnage measure by type

Cargo Type (in tonnes)	Jan. – Sept. 2013	Jan. – Sept. 2012	Index 2013/2012
General cargoes	1,217,575	1,047,094	116
Container freight	4,345,588	3,999,966	109
Vehicles	497,141	492,926	101
Liquid cargoes	2,061,780	2,416,598	85
Bulk and break bulk cargoes	5,327,704	5,292,728	101
<b>TOTAL</b>	<b>13,449,788</b>	<b>13,249,312</b>	<b>102</b>

Table 3: Container (in TEUs) and vehicle (in units) throughput, January-September 2013 and 2012

Cargo Type	Jan. – Sept. 2013	Jan. – Sept. 2012	Index 2013/2012
Containers – in TEUs	445,447	429,197	104
Vehicles – in units	349,409	349,428	100

Figure 7: Structure of cargo throughput by type, January - September 2013, and percentage change in relation to January - September 2012



### General cargos

Increases were recorded in relation to all subcategories of general cargos. There was a 21 percent year-on increase in the subcategory of general cargos, mainly due to the rise in shipments of steel stock and steel products destined for the Italian market. Timber throughput rose by 12 percent above the January - September 2012 level, in particular due to exports of sawn timber to the countries of North Africa. As a consequence of imports from South America, Fruit and perishables throughput grew by 26 percent year on. Container cargos of fruit, vegetables and other perishables unloaded at the Port of Koper recorded a year-on decline, primarily because of the growth of Israeli exports via French ports.

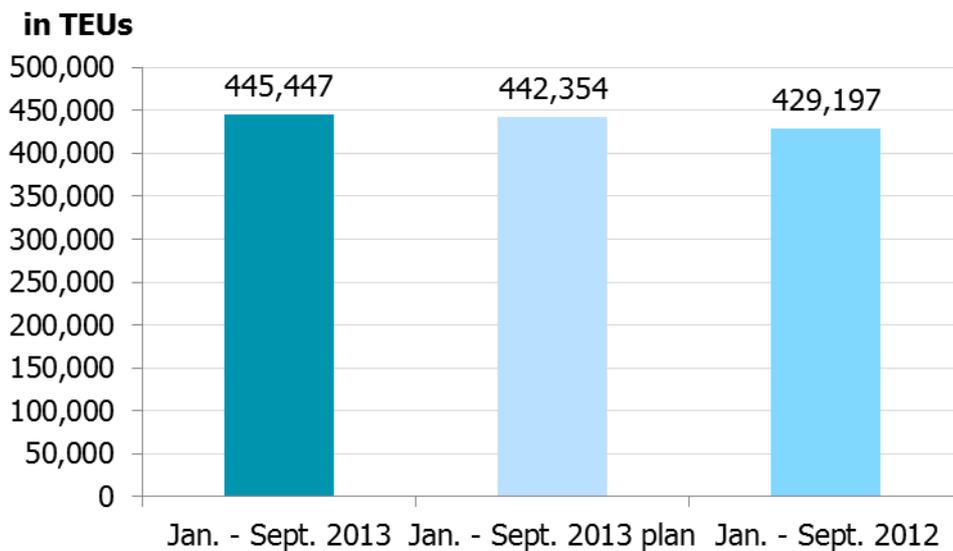
### Container freight

The tonnage measure of container throughput in the first nine months of 2013 rose by nine percent on the same period last year, whilst the unit measure of 445,447 TEUs recorded a year-on increase of four percent. This can be attributed to the larger proportion of full containers, the handling of which rose by six percent whereas the shipping of empty

containers was twelve percent down on the same period last year. The reason behind this is a change in the practice of shipping companies, and their optimisation of equipment costs through taking advantage of increased demand for empty containers in the continental hinterland. Increasing European exports, together with the shipowners’ repositioning of a larger portion of empty containers in Central Europe, has consequently led to a reduction in the volume of empty containers being shipped to the Far East.

The largest container providers and shippers, and in particular *Maersk*, *CMA* and *MSC* – which will, in April 2014, join together to become the P3 Alliance - are increasing pressure for the soonest possible deepening of Basin I at the Port of Koper. In late 2013 and early 2014 their combined fleet serving the Far East will comprise even more ships with a larger capacity (10,000 – 11,000 TEU). It is anticipated that these giant vessels providing direct services between the Far East and the Northern Adriatic shall, upon completion of dredging, change their rotation and re-establish Koper as their first European port of call. Currently, due to its capacity to handle larger drafts, Trieste is the first port of call, which consequently results in Koper’s loss of certain cargos. Indeed, because of this, some *Luka Koper* clients have taken to unloading urgent shipments in Trieste.

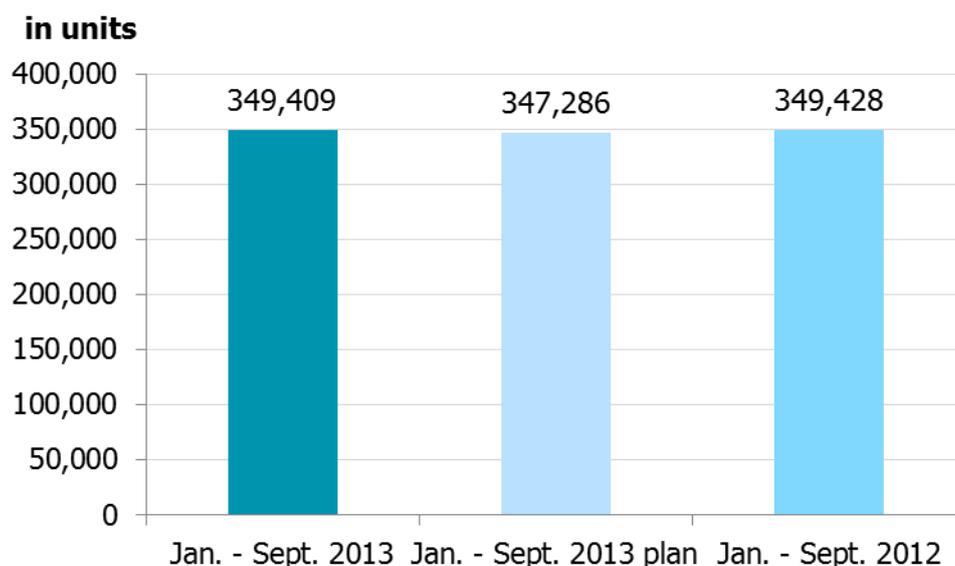
Figure 8: Container throughput, January-September 2013 and 2012 (in TEUs)



### Vehicles

A total of 349,409 vehicles were handled in the first nine months of 2013. This volume was the same as in January-September 2012, while import and export also maintained approximately the same proportions: European throughput in imports in the amount of 146,000 vehicles recorded a one percent year-on increase, whilst European throughput in exports in the amount of 203,000 vehicles witnessed a one percent decline on the same period last year. Based on ACEA – European Automobile Manufacturers Association data, the sale of new cars in the European Union fell by 5.5. percent this year.

Figure 9: Vehicle throughput January-September 2013 and 2012 (in units)



### Liquid cargos

The throughput of liquid cargos from January to September 2013 recorded a year-on decrease of fifteen percent. Due to the fact that fixed price contracts have been concluded in relation to these cargos, lower volumes are not reflected in any fall in revenues.

### Bulk and break bulk cargos

The volume of bulk and break bulk cargo handled by the *Luka Koper Group* was one percent ahead of the same period last year. Overseas exports fell by seven percent, and amounted to one million tonnes in the first nine months of 2013. The economic crisis in Europe has impacted the export of cargos related to construction industry, and in particular that of scrap iron. Cargo imports in the amount of 4.3 million tonnes recorded three percent year-on growth, mainly due to the throughput of iron ore.

### Marketing activities

In the first nine months of 2013, and in addition to its traditional marketing activities in its hinterland markets, *Luka Koper* invested a lot of effort into its overseas markets.

*Luka Koper* organised and attended several conferences across Europe. It presented its activities and plans at the international commercial and transport forum at Bremerhaven's European Port Day, whilst participation at the logistics conference in Amsterdam included an active presentation of the Port of Koper's potentials as an entrepôt for Central and Eastern Europe. Meetings were also organised with business partners in Bratislava, as well as Turkish and Egyptian partners in Koper.

*Luka Koper* visited existing and prospective clients in South Korea and Malaysia, as well as met with key shipping companies in Singapore, Hong Kong and Taipei. As part of a delegation of Slovene logistics companies, *Luka Koper* presented itself to Chinese businessmen in Shanghai, as well as joined a commercial delegation, headed by Slovenian

President Borut Pahor, on a visit to Japan, which the company considers a strategic market. Company executives also joined a commercial delegation to Hungary headed by the President of Slovenia's National Assembly Mr Janko Veber.

Together with the *North Adriatic Ports Association (NAPA)*, *Luka Koper* presented its activities at the conference of the Mediterranean ports in Egypt, as well as at logistics fairs and conferences in Vietnam and in Munich.

Collaboration with the Chamber of Commerce and Industry of Slovenia and the Ministry of Foreign Affairs, has allowed *Luka Koper* to meet corporate representatives and ambassadors of Egypt, China, Africa, India, Turkey, Iran and Germany.

## RISK MANAGEMENT

Risks pertaining to the operations of *Luka Koper Group* companies are managed as a process; key risks, as identified in the risk register, are monitored and assessed at the corporate level. In 2013, a risk committee was constituted as a consulting body of the Management Board. One of its tasks is to address risk analysis and monitor the implementation of measures aimed at their management. The list and analysis of risks were upgraded in 2013.

Simultaneously, with the commencement of the annual planning process, the company also regularly addresses the subject of risk analyses, which comprises all recognised risks as well as the identification of potential new ones. The predetermined responses to the addressed risks are monitored, while the content as well as the suitability of action is assessed and further refined.

As regards strategic risks, increase hazard has been recorded in relation to the port's transport and communications infrastructure, in particular as a consequence of the uncertainty in relation to the construction of second railway track linking Koper with the hinterland. The existing single-track railway line poses a serious threat to the port's future competitiveness as it nears its maximum capacity. The derailment of a locomotive this September blocked the line and caused ten trains to be stuck in Koper, together with a tremendous backlog of railfreight due to arrive at the port. Any serious accident on this line which cuts Koper off for a prolonged period would not only endanger the port's business but also imperil the operation and future of many enterprises across Central Europe which rely on daily supplies shipped via the Port of Koper.

## LKPG SHARE

As of 30<sup>th</sup> September 2013, *Luka Koper d.d.* had a total of 12,490 shareholders, which is a year-on decline of four percent. The ten largest shareholders held 76.81 percent of all *Luka Koper d.d.* stock. The Republic of Slovenia, with its 51-percent stake, is the company's largest shareholder.

Table 4: Ten largest shareholders in Luka Koper d.d., as of 30<sup>th</sup> September 2013

Shareholder	Number of shares	Percentage stake
1. Republika Slovenija	7,140,000	51.00%
2. Slovenska Odškodninska Družba d.d.	1,557,857	11.13%
3. Kapitalska Družba d.d.	696,579	4.98%
4. Mestna Občina Koper (Koper Municipality)	466,942	3.34%
5. Unicredit Bank Austria AG	172,836	1.23%
6. KD Galileo Fund	158,230	1.13%
7. Perspektiva FT d.o.o.	125,895	0.90%
8. Eaton Vance Parametric Emerging Markets Fund	118,550	0.85%
9. KD Indija – Kitajska Fund	112,321	0.80%
10. Zavarovalnica Triglav d.d.	104,756	0.75%
<b>Ten largest shareholders - total</b>	<b>10,754,080</b>	<b>76.81%</b>
<b>Total shares</b>	<b>14,000,000</b>	<b>100.00%</b>

### Trading in the LKPG share

Table 5: Relevant data on the LKPG share

Measure	2013	2012
Number of shares as of 30 <sup>th</sup> September	14,000,000	14,000,000
Number of ordinary no-par-value shares	14,000,000	14,000,000
Closing price as of 30 <sup>th</sup> September (in euro)	9.50	8.45
Book value of share as of 30 <sup>th</sup> September	17.67	16.80
Price-to-Book (P/B) ratio	0.54	0.50
Average weighted market price (in euro) <sup>2</sup>	8.71	8.15
Average book value of share (in euro) <sup>3</sup>	17.28	16.52
Ratio between average weighted market price and average book value of the share	0.50	0.49
Net earnings per share (EPS) (in euro) <sup>4</sup>	1.07	0.69
Ratio between market price and earnings per share (P/E) <sup>4</sup>	8.86	12.24
Market capitalisation as of 30 <sup>th</sup> September (in million euro)	133.0	118.3
Turnover (all transactions Jan. to Sept.) (in million euro)	5.3	2.6

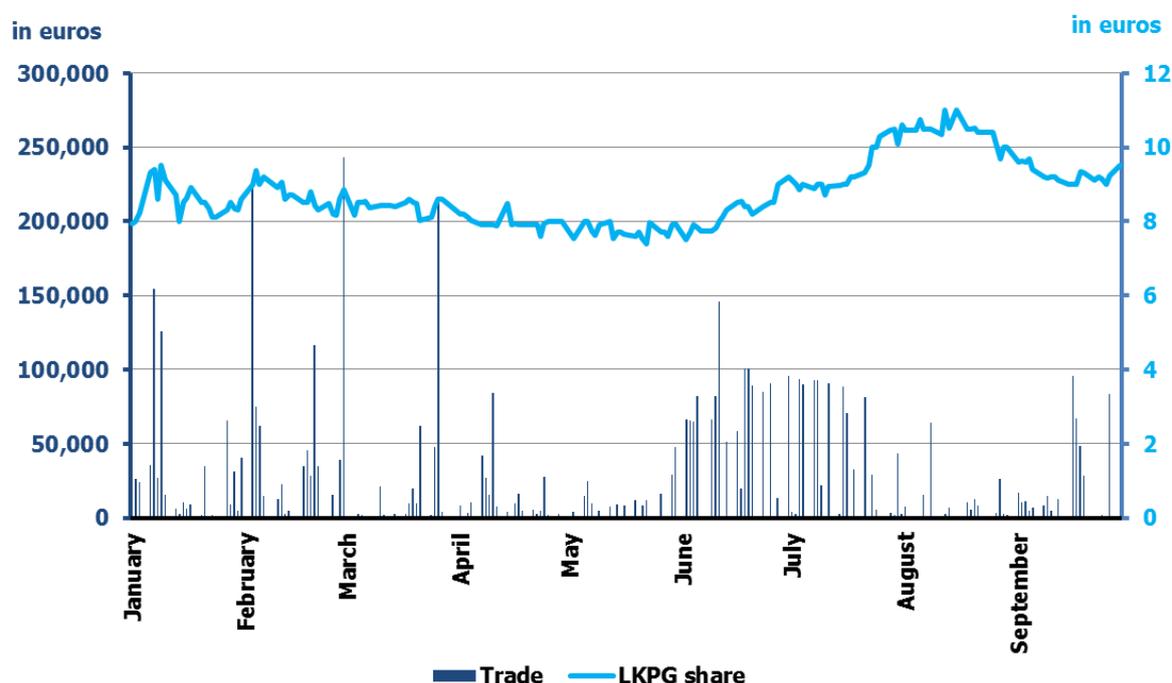
<sup>2</sup> Weighted average market price is calculated as a ratio between total value of LKPG stock exchange transactions and the aggregate number of LKPG shares traded across the period.

<sup>3</sup> Average book value of the LKPG share is calculated on the basis of average monthly ratios between equity and number of ordinary shares.

<sup>4</sup> Indicators are calculated on the basis of annualised data.

Between January and September 2013, the average closing price of a *Luka Koper d.d.* share stood at € 8.75, whilst its overall trading value fluctuated between € 7.40 and € 11.00. There were 1,555 transactions and block trades of shares over the period, and a total of 603,164 shares with an aggregate value of € 5,253,487 changed ownership. By way of comparison, 314,660 shares changed ownership from January to September 2012, and the total value of these transactions amounted to € 2,565,134. Across the January-September 2013 period, the highest daily trading price was € 11.00, and the lowest € 7.25. The share price is twelve percent up the same period last year, and nineteen percent up on 31<sup>st</sup> December 2012.

Figure 10: Movement of the LKPG closing price and the value of daily trades, January-September 2013



### Number of LKPG shares held by Supervisory and Management Board members

As of 30<sup>th</sup> September 2013, the following members of the *Luka Koper d.d.* Supervisory Board held shares in the company:

Nebojša Topič, Supervisory Board member	9
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None of the Management Board members held shares in the company as of 30<sup>th</sup> September 2013.

### Dividend policy

The *Luka Koper d.d.* dividend policy combines the shareholders' strive for dividend yield with the requirement that net profit is reinvested into the business.

*Luka Koper d.d.*'s distributable profit for fiscal 2012 amounted to 3.8 million euros. The company's Management and Supervisory Boards proposed that the General Assembly should distribute dividends for 2012 in the amount of 17 eurocents per share; this resolution was adopted by the General Assembly on 8<sup>th</sup> July 2013. The dividends were disbursed on 6<sup>th</sup> September 2013.

Over the coming years, and taking into consideration plans for investment into port infrastructure and plant, the company anticipates the distribution of up to one-third of net profit as dividends.

### **Treasury stock, authorised capital, conditional increase in share capital**

*Luka Koper d.d.* didn't hold any treasury stock as of 30<sup>th</sup> September 2013. The company statute doesn't anticipate any category of authorised capital by way of which the Management Board may increase share capital, and further to this the company had no grounds for any conditional increase in share capital in the January to September 2013 period.

## NON-FINANCIAL INVESTMENTS

Across the first nine months of 2013, the *Luka Koper Group* allocated 10.4 million euros for investments in plant and infrastructure, which is twenty-eight percent less than in the same period in 2012. 10.3 million euros (ninety-eight percent) of this total was invested by the parent company, *Luka Koper d.d.*

The most significant plant and infrastructure investments made by the *LK Group* of companies over the first nine months of 2013 were as follows:

- The construction of a new central service-provision facility to centralise the repair and maintenance of port machinery in order to meet occupational health & safety and ecological regulations.
- A pair of (wheel) loaders were acquired to meet the requirements of the European Energy Terminal. In addition to the consolidation and asphaltting of the depot area and the construction of a loading ramp along the entire length of tracks, equipment for the application of cellulose anti-dusting agent as a protective film and a multipurpose sweeping vehicle were also acquired.
- A new forklift, to be used for manipulating empty containers, was acquired for the Container Terminal.
- The hazardous liquid storage reservoir fire protection system at the Liquid Cargo Terminal was modernized.
- In the context of the ecological rehabilitation of port facilities, a mobile alumina ( $\text{Al}_2\text{O}_3$ ) hopper was reconstructed and fitted with an electrostatic filter to prevent dust emissions. In addition, the cathode protection of the silo's steel pylons was renovated.

The investments planned for the first nine months of 2013 were not fully realised mainly due to long procedures related to the acquisition of required permits and consents, as well as the Government's late adoption of the *Amendments and Supplements to the 2011-2015 Port Development Plan*, which has resulted in delays to the realisation of infrastructure investments.

## RESEARCH & DEVELOPMENT

Between January and September 2013, *Luka Koper* further implemented the following activities in the field of research & development:

- elaboration of various studies in relation to the needs of individual terminals;
- implementation of IT improvements;
- co-ordination of development of the company and the port; and
- pursuit of institutional collaboration at the local, national and international level.

Further to the Government of the Republic of Slovenia's June endorsement of Amendments and Supplements to the *2011-2015 Port Development Plan*, the company launched activities intended to address new development challenges. These measures were for the most part aimed at improving logistics and access to the port zone through the provision of new entrances. *Luka Koper* continued its co-operation with local institutions and authorities with the objective of incorporating such port development projects into the *2014-2020 Regional Development Programme*. The company strives to be proactive in the local community, hence at the end of September it attended the inaugural session of the South Primorska Regional Development Council. Further to this, and with the aim of their inclusion in cohesion co-funding for the 2014-2020 period, *Luka Koper* also strove to harmonise public-transport related port infrastructure projects with Slovenia's Ministry of Infrastructure and Spatial Planning in the context of programmes funded under the EU's new draft budget.

In the context of European initiatives and collaboration, *Luka Koper* primarily continued with its European Territorial Co-operation projects and TEN-T programmes related to such issues as the planning and development of national, international and pan-European transport infrastructure and logistics concepts, environmental and marine protection, safety, hazardous cargos and IT upgrades. The company commenced 2013 with seventeen active EU projects. A number have been completed during the course of the year projects, and others have been launched, thus at the end of the third quarter *Luka Koper* is again actively engaged in seventeen European projects: *EMPIRIC*, *LOGICAL*, *SEE Mariner*, *SETA*, *INWAPO*, *GIFT Greenberth*, *INTE-TRANSIT*, *iFreightMED*, *ADRIA-A*, *SafePort*, *ITS Multiport Adriatic Gateway*, *Greencranes*, *NapaDrag*, *NapaProg*, *B2MoS* and the *Logistics Competence Centre*.

It is an important achievement that the company's development priorities - namely seabed dredging in Basin I and the elaboration of project documentation for the extension of Pier I aimed at the expansion of the Container Terminal - shall be co-funded within the context of the *NapaDrag* (improving nautical access) and *NapaProg* (development of terminals and multimodal facilities) projects for the creation of an integrated North Adriatic port system. *Luka Koper* has been very active within the *North Adriatic Ports Association (NAPA)* and the *European Sea Ports Organisation (ESPO)* which is currently focused on issues pertaining to the European Commission's Port Regulation proposal.

## SUSTAINABLE DEVELOPMENT

### NATURAL ENVIRONMENT

Being fully aware that the port's operations impact the environment, *Luka Koper* constantly monitors such impacts, and, by way of this, implements a series of activities to ensure that the Port of Koper becomes ever-more environment friendly.

In 2010, *Luka Koper d.d.* was granted EMAS (SI 00004) certification which is up for renewal this year, further to which the company has applied to Slovenia's Ministry of Agriculture and the Environment and received notification that it meets the conditions for registration renewal.

*Luka Koper* has prepared an Environmental Report for 2012 which combines the requirements of ISO 14001 and EMAS 1221/2009 standards.

The company has also been granted an environmental permit in relation to waste water emissions, and, as a consequence of a change of medium in one of the storage tanks at the Liquid Cargo Terminal, an amended environmental permit in relation to the Seveso Directives on industrial accidents. An operating permit for the alcohol storage tank at the Liquid Cargo Terminal has also been granted.

In addition to its coverage by Slovenia's media, information in relation to all pertinent environmental issues is promptly published online on the company's website [www.luka-kp.si](http://www.luka-kp.si) and on the *Living With The Port* website [www.zivetispristaniscem.si](http://www.zivetispristaniscem.si), as well as in the in-house *Luški Glasnik* gazette.

#### **Air quality**

*Luka Koper d.d.* constantly strives to reduce airborne emissions from port operations.

An additional filter was installed at the Alumina Terminal, and the measurements implemented confirmed that operations meet statutory requirements. Emissions were also measured and complied with statutory requirements in relation to a device that collects vapour generated during wagon and truck filling operations at the Liquid Cargo Terminal.

Monthly measurements of dust deposits are made at ten locations within the port zone. Due to the absence of pertinent national legislation in this field, the company follows German directives which define the upper permissible limit for total dust deposits as 350 mg/m<sup>2</sup>/day. In 2013, the company's objective is to ensure deposits remain below 250 mg/m<sup>2</sup>/day. The values recorded at all ten points remained within this set objective in the January to September period; the average value amounted to 142 mg/m<sup>2</sup>, which is fifteen percent down on the same period last year.

Ongoing measurements of airborne concentrations of PM10 particulates implemented by an authorised independent organisation are taken at three locations within the port zone. From January to September 2013, the readings were below the legally prescribed 40 µg/m<sup>3</sup>

threshold value. The readings of two devices that facilitate automatic real-time measurement are published hourly on the *Living With The Port* [www.zivetispristaniscem.si](http://www.zivetispristaniscem.si) website.

Average PM<sub>10</sub> values January-September 2013 and 2012

Location	Jan. – Sept. 2013	Jan. – Sept. 2012	Index 2013/2012
Ankaran – Rožnik	26 µg/m <sup>3</sup>	24 µg/m <sup>3</sup>	108
Bertoki	22 µg/m <sup>3</sup>	27 µg/m <sup>3</sup>	81
Koper – Passenger Terminal	19 µg/m <sup>3</sup>	- *	-

\* These measurements were first implemented in 2013.

### Waste management

In order to protect the environment, *Luka Koper* ensures that waste separation extends to all terminal operations as well as all users of the port zone, vessels included. The waste is separately-collected, recycled and processed. Separately-collected waste materials are delivered to external waste-processing contractors and agents, whereas organic waste is processed at the composting plant within the port. *Luka Koper* also collaborates with external companies in relation to waste processing.

In the first nine months of 2013, the company collected 200 tonnes less waste than in the same period last year, and of all collected waste there was a slight increase in mixed waste. Nevertheless, the company remains well ahead of its objective of 84 percent of all waste separately-sorted for recycling.

Separately sorted and collected waste January-September 2013 and 2012

	Jan. – Sept. 2013	Jan. – Sept. 2012	Index 2013/2012
Separately-collected waste	89%	90%	99

A new 2013-2016 Waste Management Plan was elaborated in March 2013, whereas old railway sleepers and scrap iron were removed from the port zone in the January-August period.

### Noise emissions

Noise levels are continuously monitored by devices at three peripheral points around the port, and the results are published online via the *Living With The Port* [www.zivetispristaniscem.si](http://www.zivetispristaniscem.si) website.

Average nightly noise levels (in dB) recorded at locations around the Port, January-September 2013 and 2012

Jan. – Sept. 2013			Jan. – Sept. 2012			Threshold value
Eastern periphery (Bertoki)	Northern periphery (Ankaran)	Southern periphery (Koper)	Eastern periphery (Bertoki)	Northern periphery (Ankaran)	Southern periphery (Koper)	
L <sub>N</sub> = 51	L <sub>N</sub> = 53	L <sub>N</sub> = 60	L <sub>N</sub> = 50	L <sub>N</sub> = 52	L <sub>N</sub> = 59	L <sub>N</sub> = 63

A slight year-on increase in noise emissions was recorded at all three measurement points around the port. At the northern periphery this increase can be attributed to the more intense loading of vehicles onto trucks, which was particularly apparent in August and September. Despite the fact that no attributable activity was identified as the single cause, there was a slight increase in noise levels at the port's eastern periphery; this is possibly due to the increased use of machinery in container handling.

The following measures were implemented as part of the company's noise abatement action plan:

- the noisiest older transtainers were relocated to the centre of the port zone to minimise disturbance; new transtainers feature the variable setting of engine rpm, and thus lower noise emissions;
- several roads was resurfaced.

### Consumption of energy and water

Consumption of energy and water per tonne of cargo handled in January - September 2013 and 2012

	Jan. – Sept. 2013	Jan. – Sept. 2012	Index 2013/2012
Electricity consumption (kWh/t)	1.19	1.32	90
Fuel consumption (l/t)	0.242	0.268	90
Potable water consumption (l/t)	7.00	6.13	114

The energy review of the Container Terminal, which is the largest single consumer of energy, was completed in the second quarter of 2013. The company continues to implement its system of target consumption monitoring used to examine the characteristic use of energy and water. The energy review was used in the preparation of the action plan of measures aimed at achieving a one percent reduction in the annual consumption of energy and water, both at the Container Terminal and the company as a whole.

Reviews shall next be performed at the Timber Terminal and Fruit Terminal. Based on the measures implemented in accordance with the energy management system, further reductions in consumption and the realisation of the set objectives are anticipated.

Water consumption is not directly related to cargo handling but is to a greater degree the consequence of water leakage, which makes this particular indicator difficult to manage. Despite the partial reconstruction of existing sections of the water supply system, together with the prompt repair of leaking pipes, new leakages occur which result in the increased consumption of potable water.

### **Wastewater**

Typical sewerage waters account for the major portion of wastewater produced in the port zone; industrial wastewaters account for a smaller proportion of total, and are appropriately processed in in-house treatment plants prior to discharge. Sewerage waters are for the most part treated at Koper's municipal treatment plant.

In the third quarter of 2013, industrial wastewater was analysed at the Livestock Terminal and at three oil separators. Compliant with the acquired environmental permit, all measurements were within the legally prescribed limits.

### **Light pollution**

The port zone requires sufficient lighting in order to ensure operational safety, and this is provided in accordance with pertinent regulations. Unfortunately, essential night-time illumination of operational areas, such as rail yards and roadways, causes light pollution.

For this reason, and based on a comprehensive study, lighting is being reconditioned to reduce the upward glare that causes light pollution; the legally prescribed deadline for completion of this work has been deferred to December 2016. This year has seen the regulation of illumination at the Container Terminal berths as well as the rail track at the end of Pier II. Thus far, some eighty-three percent of outdoor lighting within the port zone has been appropriately renewed, while the objective is to increase this figure to eighty-five percent by year's end.

### **Maritime protection**

On the basis of *Luka Koper's* Concession Agreement for the provision of port services, as well as the management, development and maintenance of port infrastructure, the company is engaged in the prevention of pollution, as well as ensuring clean-up operations in the event of accidents and incidents. Nine such incidents were recorded within the harbour area in the January-September 2013 period. There were three cases of oil spillage, four of coal dust pollution, one involving fluvial materials and tree branches, and one of soot pollution. Intervention was carried out according to the established manpower and resource activation scheme implemented in the event of a minor accidents and instances of pollution.

A sea quality monitoring and measurement facility, installed at the entrance to Basin III of the port, publishes real-time readings online via the [www.zivetispristaniscem.si](http://www.zivetispristaniscem.si) website.

### **Construction works**

Due to the fact that construction works may result in increased noise and dust emissions, contractors are obliged to perform all operations in compliance with pertinent environmental regulations. Nonetheless, disturbance cannot be fully prevented or avoided in relation to some construction projects. Major works in 2013 included consolidation and asphaltting of surfaces at the coal depot. This will allow the washing of surfaces as well as handling equipment, which shall consequently reduce dust emissions. Existing material at the site was appropriately processed and used in construction.

### **Development projects**

All large development projects in the port zone are subject to environmental impact assessments, which are undertaken by authorised authorities and further reviewed by external auditors.

In 2013, there were no developments which, under current legislation, would require environmental impact assessments.

### **Dredging operations**

In order to ensure the safe navigation of vessels using the Port of Koper, the port basins and approach channels have to be dredged to the prescribed depth. Accordingly, *Luka Koper* occasionally performs dredging works and deposits dredged sediments in designated areas within the port zone. Due to the fact that the areas at the company's disposal are limited, studies have commenced into alternative uses of these silts. In conjunction with the Slovenian National Building and Civil Engineering Institute, *Luka Koper* has carried out a research project into the reuse of waterborne sediments as a secondary raw material.

In relation to the lack of disposal sites for dredged materials, and with regard to the planned deepening of the seabed across the northern portion of Basin I, a new designated disposal site at Ankaran Bonifika is now being readied to enable the disposal of dredged silt, and thereby the commencement of essential dredging works.

## HUMAN RESOURCES

The trend of reducing the total number of employees in *Luka Koper Group* companies that has been characteristic of 2012 also continued in the first nine months of 2013. As of 30<sup>th</sup> September, the total number of personnel in the *LK Group* was 34 fewer than on 30<sup>th</sup> September 2012, whilst *Luka Koper d.d.* had 10 less employees.

Table 6: Number of employees in Luka Koper Group companies

Company	30 <sup>th</sup> September 2013	30 <sup>th</sup> September 2012	31 <sup>st</sup> December 2012	Index 30.9.2013 / 30.9.2012	Index 30.9.2013 / 31.12.2012
Luka Koper d.d.	782	792	785	99	100
Luka Koper INPO d.o.o.	171	193	184	89	93
Adria Terminali d.o.o.	24	26	24	92	100
TOC d.o.o.	2	2	2	100	100
<b>TOTAL*</b>	<b>979</b>	<b>1,013</b>	<b>995</b>	<b>97</b>	<b>98</b>

\* The comparison includes only those enterprises with employees which were - as of 30<sup>th</sup> September 2013 - consolidated within the *Luka Koper Group* of companies.

Table 7: Recruitment, departures and churn rate in the first nine months of 2013 and 2012

	No. of new employees		No. of departures		Churn rate (as %) *	
	1 – 9 2013	1 – 9 2012	1 – 9 2013	1 – 9 2012	1 – 9 2013	1 – 9 2012
Luka Koper d.d.	12	24	15	19	1.9	2.3
Luka Koper Group	15	26	31	28	3.1	2.7

\* Churn rate = number of departures / (initial number of employees + new recruitments) x 100

### Sick leave

Employee sick leave in 2013 is down on the 2012 level; it amounted to 3.4 percent of total working hours at the *Group* level, whilst it stood at 3.1 percent at *Luka Koper d.d.*

### Occupational health and safety

Fifty-three work-related injuries were recorded between January and September 2013, which is one injury less than in the same period last year.

A number of measures have been implemented with the aim of reducing workplace injuries. Some of the most important endeavours this year pertain to the acquisition of a permit to undertake expert tasks in the field of health and safety at work.

The *Comprehensive Occupational Health and Safety Project* within the *Luka Koper Group* aims to promote a healthy attitude to work, good working conditions as well as the physical and mental welfare of personnel. This project was upgraded through a study into the lower

back loading of *Luka Koper* employees undertaken by the Scientific and Research Centre of the University of Primorska.

### **Personnel education and development**

Employee education structure is further improving, and this is for the major part attributable to new recruitments of personnel with higher levels of education, i.e. at least higher professional education (VI/1) or lower level (Bachelor) tertiary education (VI/2) acquired through the completion of part-time studies by employees. At the same time, the major portion of age-related retirements pertained to those with lower levels of education.

The average number of education and training hours per employee in the *LK Group* amounted to 11.8, whilst this figure stood at 13.8 hours for *Luka Koper d.d.* personnel. Eighty-five percent of education was organised internally and the programmes provided were adapted to port operations.

Two *Luka Koper Group* companies are participating in the EU-funded project for the Establishment of a Competence Centre for Personnel Development in Logistics. Further to this, competence models for typical sector profiles and a training plan were formulated during the first half of the year.

## COMMITMENT TO THE COMMUNITY

As a prime mover of development, both locally as well as nationally, *Luka Koper* remains acutely conscious of the economic, social and environmental influences and effects of its operations. Accordingly, social responsibility and commitment to the community play a crucial part of the company's management policy. Due to the extensive area covered the port zone, *Luka Koper*, in the role of concessionaire, is likewise obliged to consider the needs of both the environment and the local community, as well as invest all necessary efforts in ensuring that the local population identifies with the port and supports its development plans. It is the company's firm belief, that investment in social responsibility is one which yields a most significant and essential return.

Through its ongoing sponsorship agreements, grants and donations, *Luka Koper* continues to support a variety of projects both locally and more broadly in such fields as sport, culture, health, education and humanitarian endeavour. On the basis of long-term agreements with groups and individuals, as well as a public call for applications in relation to its *Living with the Port Fund*, the company disbursed 0.7 million euros during the first nine months of 2013.

*Luka Koper d.d.* publishes information on all its sustainable development policies and activities in the field of social responsibility on its *Living with the Port* website - [www.zivetispristaniscem](http://www.zivetispristaniscem) - which has recently been redesigned and upgraded. This portal can be accessed via smart phones, tablets and browsers. *Luka Koper* also has a presence in the *Facebook* social network as well as a profile on *YouTube*.

In its strive to further develop relations and partnership with the local community, the company again organised an *Open Port Day*. The response was excellent, and some 2,500 people took the opportunity to visit the port.

## FINANCIAL REPORT

### CONSOLIDATED FINANCIAL STATEMENTS OF LUKA KOPER GROUP

Table 8: Income Statement of Luka Koper Group

(in euro)	Jan. — Sept. 2013	Jan. — Sept. 2012
Operating revenues	106,536,379	103,732,809
Other revenues	2,243,151	2,995,303
Material costs	8,376,076	8,598,301
Service costs	29,601,441	29,662,622
Labour costs	29,385,481	28,348,720
Value write-offs	21,410,327	20,907,920
Other operating expenses	5,499,671	4,496,576
<b>Operating profit</b>	<b>14,506,534</b>	<b>14,713,973</b>
Financial revenues from profit participation	1,109,316	753,834
Financial revenues from loans granted	96,944	173,936
Financial revenues from operating receivables	150,225	163,227
Financial expenses from financial investments	773,249	562,804
Financial expenses from financial liabilities	3,279,742	4,725,796
Financial expenses from operating liabilities	117,946	137,022
<b>Financial gain (loss)</b>	<b>-2,814,452</b>	<b>-4,334,625</b>
<b>Pre-tax profit</b>	<b>11,692,082</b>	<b>10,379,348</b>
Corporation tax	512,916	1,284,056
Deferred taxes	-1,177,042	895,268
<b>Net profit from ordinary activities</b>	<b>12,356,208</b>	<b>8,200,024</b>
Net profit from discontinued operations	-42,924	60,783
<b>Net profit for the period</b>	<b>12,313,284</b>	<b>8,260,807</b>
<b>Net profit – majority shareholders</b>	<b>12,306,652</b>	<b>8,260,807</b>
<b>Net profit – minority shareholders</b>	<b>6,632</b>	<b>-</b>
<b>Net earnings per share: basic and diluted</b>	<b>0.88</b>	<b>0.59</b>

Table 9: Comprehensive Income Statement of Luka Koper Group

<b>(in euro)</b>	<b>Jan. — Sept. 2013</b>	<b>Jan. — Sept. 2012</b>
<b>Net profit for the period</b>	<b>12,313,284</b>	<b>8,260,807</b>
Changes in surplus from revaluation of financial assets available for sale	2,065,993	-1,338,718
Change in fair value of hedging instruments	1,264,459	-1,052,466
Deferred taxes	-113,262	592,827
Other components of comprehensive income	-	-5,212
<b>Other comprehensive income</b>	<b>3,217,190</b>	<b>-1,803,569</b>
<b>Total comprehensive income for the period</b>	<b>15,530,474</b>	<b>6,457,238</b>
<b>Total comprehensive income for the period – controlling shareholder</b>	<b>15,523,842</b>	<b>6,457,238</b>
<b>Total comprehensive income for the period – non-controlling shareholders</b>	<b>6,632</b>	<b>-</b>

Table 10: Statement of Financial Position of Luka Koper Group

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>ASSETS</b>		
Real-estate, plant and equipment	336,169,700	351,319,247
Real-estate investments	16,870,379	20,310,622
Intangible assets and long-term deferred costs	5,754,324	5,882,038
Non-current financial investments	43,645,095	41,381,973
Loans granted	1,482,526	1,526,547
Non-current operating receivables	5,488	5,243
Deferred tax assets	8,983,297	7,824,010
<b>Non-current assets</b>	<b>412,910,809</b>	<b>428,249,680</b>
Assets (disposal group) held for sale	13,973,475	5,992,398
Financial investments and loans granted	1,010,858	3,278,291
Operating receivables	23,087,077	22,713,218
Cash and cash equivalents	1,666,382	1,608,345
<b>Current assets</b>	<b>39,737,792</b>	<b>33,592,252</b>
<b>Deferred costs and accrued revenues</b>	<b>2,724,955</b>	<b>1,555,503</b>
<b>TOTAL ASSETS</b>	<b>455,373,556</b>	<b>463,397,435</b>
<b>EQUITY AND LIABILITIES</b>		
Share capital	58,420,965	58,420,965
Capital reserves	89,562,703	89,562,703
Revenue reserves	78,792,226	78,904,872
Revaluation surplus	7,967,749	4,750,559
Retained net profit	15,325,517	10,845,942
Net profit for the financial year	12,306,652	6,715,086
<b>Equity – controlling shareholder</b>	<b>262,375,812</b>	<b>249,200,127</b>
<b>Equity – non-controlling shareholders</b>	<b>134,824</b>	<b>128,192</b>
<b>Provisions and long-term accruals</b>	<b>13,615,682</b>	<b>12,053,082</b>
Loans	132,310,178	135,262,778
Other financial liabilities	1,153,251	1,607,383
Non-current operating liabilities	100,273	201,430
Deferred tax liabilities	1,011,489	1,310,880
<b>Non-current liabilities</b>	<b>134,575,191</b>	<b>138,382,471</b>
Liabilities (disposal group) held for sale	95,029	-
Loans	25,466,570	46,586,860
Other financial liabilities	550,142	505,114
Corporation tax liabilities	959,303	808,070
Other non-current liabilities	13,198,711	13,947,890
<b>Current liabilities</b>	<b>40,269,755</b>	<b>61,847,934</b>
<b>Accrued costs and deferred revenues</b>	<b>4,402,292</b>	<b>1,785,629</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>455,373,556</b>	<b>463,397,435</b>

Table 11: Cash Flow Statement of Luka Koper Group

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
<b>Cash flows from operating activities</b>		
Net profit for the period	12,313,284	8,200,024
<b>Adjustments for:</b>		
Amortisation	21,097,110	20,792,755
Value write-offs and losses from the sale of real-estate, plant, equipment and real-estate investments	737	83,874
Profit from the sale of real-estate, plant, equipment, intangible assets and real-estate investments	16,484	-79,189
Allowance for receivables	312,480	31,291
Financial revenues	-1,356,485	-1,090,997
Financial expenses	4,170,937	5,425,622
Corporation tax and revenues (expenses) from deferred taxes	-664,126	2,179,324
<b>Operating profit before changes in net current assets and taxes</b>	<b>35,890,421</b>	<b>35,542,704</b>
<b>Change in net current assets and provisions</b>		
Change in operating receivables	-686,584	-726,846
Change in current assets (disposal group) held for sale	-	-40,256
Change in deferred costs and accrued revenues	-1,169,452	-1,783,052
Change in operating liabilities	-1,211,436	3,682,743
Change in provisions	1,562,600	-410,118
Change in accrued costs and deferred revenues	2,616,663	769,871
Corporation tax	-361,683	-1,345,679
<b>Cash inflows (outflows) from operating activities</b>	<b>36,640,529</b>	<b>35,689,367</b>
<b>Cash flows from investments</b>		
Interest received	247,169	337,163
Dividend received	709,790	661,953
Proceeds from sale of real estate, plant and equipment and intangible assets	2,341	737,233
Proceeds from sale of real-estate investment	-	16,891
Proceeds from sale and reduction of financial investments and loans granted	3,051,784	1,004,011
Acquisition of real estate, plant and equipment, and intangible assets	-10,447,934	-14,459,217
Acquisition of real-estate investments	-	-1,884
Acquisition of financial investments and increase of loans granted	-1,187,842	-527,754
<b>Cash inflows (outflows) from investments</b>	<b>-7,624,692</b>	<b>-12,231,604</b>
<b>Cash flows from financing activities</b>		

Interest paid	-3,397,688	-4,862,818
Proceeds from received non-current loans	8,398,343	30,268,428
Proceeds from received current loans	4,772,601	25,102,000
Expenses in the repayment of non-current loans	-32,534,228	-19,743,121
Expenses in the repayment of current loans	-3,848,671	-53,947,000
Change in equity	31,843	-113,353
Dividend paid	-2,380,000	-
<b>Cash inflows (outflows) from financing activities</b>	<b>-28,957,800</b>	<b>-23,295,864</b>
<b>Opening balance of cash and cash equivalents</b>	<b>1,608,345</b>	<b>1,302,039</b>
<b>Financial gain (loss) for the period</b>	<b>58,037</b>	<b>161,899</b>
<b>Closing balance of cash and cash equivalents</b>	<b>1,666,382</b>	<b>1,463,938</b>

Table 12: Statement of Changes in Equity of Luka Koper Group in 2013

(in euro)	Share capital	Capital reserves	Legal reserves	Other revenue reserves	Retained net profit	Net profit for the year	Revaluation surplus	Total equity of controlling shareholders	Equity of non-controlling shareholders	Total equity
<b>Closing balance as of 31<sup>st</sup> December 2012</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,877,761</b>	<b>60,027,111</b>	<b>10,845,942</b>	<b>6,715,086</b>	<b>4,750,559</b>	<b>249,200,127</b>	<b>128,192</b>	<b>249,328,319</b>
<b>Opening balance as of 1<sup>st</sup> January 2013</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,877,761</b>	<b>60,027,111</b>	<b>10,845,942</b>	<b>6,715,086</b>	<b>4,750,559</b>	<b>249,200,127</b>	<b>128,192</b>	<b>249,328,319</b>
<b>Changes in equity – transactions with shareholders</b>										
Dividend reimbursement	-	-	-	-	-2,380,000	-	-	<b>-2,380,000</b>	-	<b>-2,380,000</b>
Other changes in equity	-	-	-	-	31,843	-	-	<b>31,843</b>	-	<b>31,843</b>
	-	-	-	-	-2,348,157	-	-	<b>-2,348,157</b>	-	<b>-2,348,157</b>
<b>Total comprehensive income for the period</b>	-	-	-	-	-	-	-			
Net profit for the reporting period	-	-	-	-	-	12,306,652	-	<b>12,306,652</b>	6,632	<b>12,313,284</b>
Other components of comprehensive income for the reporting period	-	-	-	-	-	-	3,217,190	<b>3,217,190</b>	-	<b>3,217,190</b>
	-	-	-	-	-	<b>12,306,652</b>	<b>3,217,190</b>	<b>15,523,842</b>	<b>6,632</b>	<b>15,530,474</b>
<b>Changes in equity</b>										
Allocation of the remaining portion of net profit to other components of equity	-	-	-	-	6,715,086	-6,715,086	-	-	-	-
Other changes in equity	-	-	-112,646	-	112,646	-	-	-	-	-
	-	-	<b>-112,646</b>	-	<b>6,827,732</b>	<b>-6,715,086</b>	-	-	-	-
<b>Closing balance as of 30<sup>th</sup> September 2013</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,765,115</b>	<b>60,027,111</b>	<b>15,325,517</b>	<b>12,306,652</b>	<b>7,967,749</b>	<b>262,375,812</b>	<b>134,824</b>	<b>262,510,636</b>

Table 13: Statement of Changes in Equity of Luka Koper Group in 2012

(in euro)	Share capital	Capital reserves	Legal reserves	Other revenue reserves	Retained net profit	Net profit for the year	Revaluation surplus	Total equity of controlling shareholders	Equity of non-controlling shareholders	Total equity
<b>Closing balance as of 31<sup>st</sup> December 2011</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,882,889</b>	<b>56,263,316</b>	<b>10,411,742</b>	<b>443,364</b>	<b>6,703,699</b>	<b>240,688,678</b>	<b>108,140</b>	<b>240,796,818</b>
<b>Opening balance as of 1<sup>st</sup> January 2012</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,882,889</b>	<b>56,263,316</b>	<b>10,411,742</b>	<b>443,364</b>	<b>6,703,699</b>	<b>240,688,678</b>	<b>108,140</b>	<b>240,796,818</b>
<b>Changes in equity – transactions with shareholders</b>										
Other changes in equity	-	-	-	-	-	-	-	-	-108,140	<b>-108,140</b>
	-	-	-	-	-	-	-	-	-108,140	<b>-108,140</b>
<b>Total comprehensive income for the period</b>	-	-	-	-	-	8,260,807	-	<b>8,260,807</b>	-	<b>8,260,807</b>
Net profit/loss for the reporting period	-	-	-	-	-	8,260,807	-	<b>8,260,807</b>	-	<b>8,260,807</b>
Other components of comprehensive income for the reporting period	-	-	-5,212	-	-	-	-1,798,357	<b>-1,803,569</b>	-	<b>-1,803,569</b>
	-	-	<b>-5,212</b>	-	-	<b>8,260,807</b>	<b>-1,798,357</b>	<b>6,457,238</b>	-	<b>6,457,238</b>
<b>Changes in equity</b>										
Allocation of the remaining portion of net profit to other components of equity	-	-	-	-	443,364	-443,364	-	-	-	-
	-	-	-	-	<b>443,364</b>	<b>-443,364</b>	-	-	-	-
<b>Closing balance as of 30<sup>th</sup> September 2012</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,877,677</b>	<b>56,263,316</b>	<b>10,855,106</b>	<b>8,260,807</b>	<b>4,905,342</b>	<b>247,145,916</b>	-	<b>247,145,916</b>

## **NOTES TO FINANCIAL STATEMENTS OF LUKA KOPER GROUP**

The interim statements of *Luka Koper Group* for January to September 2013, i.e. as at 30<sup>th</sup> September 2013, encompass the financial statements of the parent company, *Luka Koper d.d.*, as well as the statements of its subsidiary enterprises, together with attributable profits and losses of associated and jointly controlled companies.

### **Statement of compliance**

The financial statements have been compiled in accordance with the Companies Act RS as well as International Reporting Standards (IRS) as adopted by the International Accounting Standards Board (IASB) and European Union.

### **Basis for the compilation of financial statements**

The financial statements have been compiled in euros (EUR), rounded to the nearest unit. Through these consolidated financial statements, the *Luka Koper Group* wants to provide the broadest sphere of users useful information on its finances, performance and changes in financial standing from January to September 2013, in comparison with data for the previous year, together with the *Group's* financial position as of 30<sup>th</sup> September 2013 in comparison with 31<sup>st</sup> December 2012.

The non-audited financial statements of the *Luka Koper Group* for the reporting period are compiled in accordance with the same accounting policies and principles that were applicable in 2012.

### **Discontinued operations**

In April 2013, *Luka Koper d.d.* reclassified its holding in *Luka Koper Pristan d.o.o.* as an asset held for sale, a measure which affects the *Luka Koper Group's* Consolidated Financial Statements for January-September 2013 in relation to the same period in 2012. In the Statement of Financial Position as at 30<sup>th</sup> September 2013, the net assets of *Luka Koper Pristan d.o.o.* are fully disclosed under assets held for sale, whilst in the Income Statement *Luka Koper Pristan d.o.o.'s* profit is disclosed under net profit of discontinued operations.

*Luka Koper Pristan d.o.o.* is classified in the group of non-strategic financial investments held for sale, which also encompasses real-estate at Prisoje (in the southern outskirts of Koper), in relation to which in June *Luka Koper* published a public call to submit offers for acquisition that was opened in September. Calls for offers to purchase the assets of *Luka Koper Pristan d.o.o.*, will be published this autumn.

The -42,924 euros operating loss (see below) of *Luka Koper Pristan d.o.o.* for the January-September 2013 period is henceforth recorded under the discontinued operations item.

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Revenues	584,007	766,085
Expenses	626,931	703,517
<b>Pre-tax profit</b>	<b>-42,924</b>	<b>62,568</b>
Corporation tax	-	1,785
Deferred taxes	-	-
<b>Net profit (loss) of discontinued operations</b>	<b>-42,924</b>	<b>60,783</b>

Review of the reclassification of assets and liabilities in relation to *Luka Koper Pristan d.o.o.* assets held for sale as of 30<sup>th</sup> September 2013:

(in euro)	Jan. - Sept. 2013
<b>ASSETS</b>	
Real-estate, plant and equipment	-2,183,781
Deferred tax liabilities	-17,755
<b>Non-current assets</b>	<b>-2,201,536</b>
Assets (disposal group) held for sale	-2,089
Operating receivables	-92,520
Cash and cash equivalents	-111,258
<b>Current assets</b>	<b>-205,867</b>
<b>Deferred costs and accrued revenues</b>	<b>-7,333</b>
<b>TOTAL ASSETS</b>	<b>-2,414,736</b>
<b>LIABILITIES</b>	
<b>Provisions and deferred revenues</b>	<b>-3,937</b>
Non-current operating liabilities	-2,465
<b>Non-current liabilities</b>	<b>-2,465</b>
Other current liabilities	-72,034
<b>Current liabilities</b>	<b>-72,034</b>
<b>Accrued costs and deferred revenues</b>	<b>-16,593</b>
<b>TOTAL LIABILITIES</b>	<b>-95,029</b>

As of 30<sup>th</sup> September 2013, the value of held for sale *Luka Koper Group* net assets in relation to *Luka Koper Pristan d.o.o.*, amount to 2,414,736 euros, while liabilities amount to 95,029 euros.

For the purposes of data comparability, both the Income Statement and the Cash Flow Statement of *Luka Koper Group* were appropriately adjusted for the January-September 2012 period.

## Additional notes to the Income Statement

### Operating revenues

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Net sales revenues on domestic market from:	35,226,101	36,396,680
- services	34,166,355	35,340,633
- goods and materials	46,235	41,954
- rentals	1,013,511	1,014,093
Net sales revenues on foreign markets from:	71,310,278	67,336,129
- services	71,161,234	67,062,534
- rentals	149,044	174,353
<b>Total operating revenues</b>	<b>106,536,379</b>	<b>103,732,809</b>

### Other revenues

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Reversal of provisions	493	551,996
Subsidies, grants and other similar revenues	2,128,546	2,234,134
Revaluation operating revenues	16,484	79,189
Other revenues	97,628	129,984
<b>Total other revenues</b>	<b>2,243,151</b>	<b>2,995,303</b>

Operating revenues and other revenues for per Q3 2012 are disclosed according to the new structure of the Income Statement; i.e. other operating revenues and other revenues are combined under the other revenues item. Data for comparison with other periods will be adjusted to the new statement's structure. The balance sheet items in the 2012 Annual Report have already been disclosed according to the new structure.

In the Q3 2012 interim report, revenues were divided into other operating revenues that encompassed net sales revenues and other operating revenues, other revenues and financial revenues. In the new structure, operating revenues only disclose net sales revenues,

whereas other operating revenues (including subsidies, grants and similar revenues, revaluation operating revenues) together with other revenues were combined under the other revenues item.

### Material costs

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Costs of auxiliary materials	2,899,588	2,693,704
Costs of spare parts	2,576	-
Energy costs	5,085,518	5,541,636
Costs of office supplies	105,952	106,792
Other material costs	282,442	256,169
<b>Total material costs</b>	<b>8,376,076</b>	<b>8,598,301</b>

### Service costs

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Costs in the provision of port services	14,392,923	13,001,670
Transportation costs	105,876	206,075
Maintenance costs	5,142,705	4,806,394
Rents	564,194	609,545
Reimbursement of costs associated with labour	257,045	208,314
Cost of payments processing and insurance premiums	374,472	272,960
Cost of intellectual and personal services	773,515	731,303
Cost of trade fairs, advertising and hospitality	801,473	864,357
Cost of services rendered by natural persons	200,129	208,734
Other service costs	6,989,109	8,753,270
<b>Total service costs</b>	<b>29,601,441</b>	<b>29,662,622</b>

In 2013, service costs were reclassified as follows: railway wagon handling, which is defined as a core activity of the company, was reclassified from other service costs, to service costs in the provision of services. For more details see Additional notes to the Income Statement of the parent company, *Luka Koper d.d.*

**Labour costs**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Cost of salaries	22,200,028	21,334,915
Social insurance costs	4,737,425	4,463,786
Other labour costs	2,448,028	2,550,019
<b>Total labour costs</b>	<b>29,385,481</b>	<b>28,348,720</b>

**Value write-offs**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Amortisation of real-estate, plant and equipment	20,573,600	20,309,734
Amortisation of real-estate investments	93,087	104,528
Amortisation of intangible non-current assets	430,423	378,493
Revaluation operating expenses from real-estate, plant and equipment	737	83,874
Revaluation operating expenses from current assets	312,480	31,291
<b>Total value write-offs</b>	<b>21,410,327</b>	<b>20,907,920</b>

**Other operating expenses**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Provisions	1,080,468	-
Other costs and expenses	4,419,203	4,496,576
Charges unrelated to labour costs and other costs	4,067,797	4,143,232
Environmental protection charges	45,195	69,180
Awards to apprentices and interns	4,887	4,297
Scholarships awarded to students	2,100	4,877
Other costs and expenses	299,224	274,990
<b>Total other operating expenses</b>	<b>5,499,671</b>	<b>4,496,576</b>

The disclosure of operating expenses and provision costs for the third quarter of 2012 were adjusted to the new structure of the Income Statement - i.e. other operating expenses and provision costs that were previously disclosed as two separate items under operating expenses, were combined under other operating expenses.

**Financial revenues**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Financial revenues from profit participation	1,109,316	753,834
Financial revenues from loans granted	96,944	173,936
Financial revenues from operating receivables and foreign exchange gains	150,225	163,227
<b>Total financial revenues</b>	<b>1,356,485</b>	<b>1,090,997</b>

Financial revenues from profit participation for the January-September 2013 period in the amount 399,526 euros encompass the profits deriving from associated companies, as well as remunerated profit of *Krka d.d.* in the amount of 698,692 euros, and *Adria Investicije d.o.o.* amounting to 11,098 euros.

**Financial expenses**

<b>(in euros)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Financial expenses from financial investments	773,249	562,804
Financial expenses from financial liabilities	3,279,742	4,725,796
Financial expenses from operating liabilities and foreign exchange losses	117,946	137,022
<b>Total financial expenses</b>	<b>4,170,937</b>	<b>5,425,622</b>

**Operating profit for the period**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
<b>Pre-tax profit</b>	<b>11,692,082</b>	<b>10,379,348</b>
Corporation tax	512,916	1,284,056
Deferred taxes	-1,177,042	895,268
<b>Net profit from ordinary activities</b>	<b>12,356,208</b>	<b>8,200,024</b>
Net profit from discontinued operations	-42,924	60,783
<b>Net profit for the period</b>	<b>12,313,284</b>	<b>8,260,807</b>
<b>Net earnings per share</b>	<b>0.88</b>	<b>0.59</b>

**Additional Notes to the Statement of Financial Position****Real-estate, plant and equipment, real-estate investments and intangible fixed assets**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>Real-estate, plant and equipment</b>	<b>336,169,700</b>	<b>351,319,247</b>
Land and buildings	241,812,816	249,105,787
Land	9,908,022	11,043,000
Buildings	231,904,794	238,062,787
Production plant and machinery	69,340,745	74,799,620
Other plant and equipment	2,776,609	3,478,412
Real-estate, plant and equipment under acquisition	22,239,530	23,935,428
<b>Real-estate investments</b>	<b>16,870,379</b>	<b>20,310,622</b>
<b>Intangible fixed assets and long-term deferred costs</b>	<b>5,754,324</b>	<b>5,882,038</b>

**Non-current financial investments and non-current loans granted**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>Non-current financial investments</b>	<b>43,645,095</b>	<b>41,381,973</b>
Stocks and holdings in associated companies	12,237,147	12,087,827
Other stocks and holdings	31,407,948	29,294,146
<b>Non-current loans granted</b>	<b>1,482,526</b>	<b>1,526,547</b>
Loans granted to others	1,482,526	1,526,547

**Assets held for sale**

<b>(in euro)</b>	<b>30,9,2013</b>	<b>31,12,2012</b>
Real-estate, plant and equipment held for sale	7,586,642	1,275,879
Other non-current assets held for sale	6,386,833	4,716,519
<b>Total assets held for sale</b>	<b>13,973,475</b>	<b>5,992,398</b>

*Luka Koper Group's* assets held for sale increased by 7,981,077 euros over the 31<sup>st</sup> December 2012 figure. In 2013, real-estate held by *Luka Koper d.d.* and rented by *Luka Koper Pristan d.o.o.* in the amount of 5,280,631 euros was reclassified as real-estate, plant and equipment held for sale. They are, together with the investment in the said company, subject to sale.

The assets of *Luka Koper Pristan d.o.o.* were reclassified under other assets held for sale, and as of 30<sup>th</sup> September 2013 they amount to 2,414,736 euros.

**Current loans granted**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
Loans granted to others	240,588	130,968
Deposits in banks and other financial institutions	770,270	3,147,323
<b>Total current loans granted</b>	<b>1,010,858</b>	<b>3,278,291</b>

**Current operating receivables, and deferred costs and accrued revenues**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>Current operating receivables</b>	<b>23,087,077</b>	<b>22,713,218</b>
Operating receivables from associated companies	228,608	272,929
Trade receivables	19,420,239	19,943,138
Operating receivables from others	3,438,230	2,497,151
<b>Deferred costs and accrued revenues</b>	<b>2,724,955</b>	<b>1,555,503</b>

**Equity**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
Share capital	58,420,965	58,420,965
Capital reserves	89,562,703	89,562,703
Revenues reserves	78,792,226	78,904,872
Legal reserves	18,765,115	18,877,761
Other revenue reserves	60,027,111	60,027,111
Revaluation surplus	7,967,749	4,750,559
Retained net profit	15,325,517	10,845,942
Net profit for the financial year	12,306,652	6,715,086
<b>Total equity of controlling shareholder</b>	<b>262,375,812</b>	<b>249,200,127</b>
<b>Equity of non-controlling shareholders</b>	<b>134,824</b>	<b>128,192</b>

**Provisions**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
Provisions for pensions and similar	902,932	1,046,159
Provisions for lawsuits	3,011,408	1,828,648
Other provisions	198,015	96,111
Long-term accruals	9,503,327	9,082,164
<b>Total provisions</b>	<b>13,615,682</b>	<b>12,053,082</b>

**Non-current liabilities**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
Loans	132,310,178	135,262,778
Other financial liabilities	1,153,251	1,607,383
Non-current operating liabilities	100,273	201,430
Deferred tax liabilities	1,011,489	1,310,880
<b>Total non-current liabilities</b>	<b>134,575,191</b>	<b>138,382,471</b>

**Current liabilities and accrued costs and deferred revenues**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>Current liabilities</b>	<b>40,269,755</b>	<b>61,847,934</b>
Liabilities (disposal group) held for sale	95,029	-
Loans	25,466,570	46,586,860
Other financial liabilities	550,142	505,114
Current operating liabilities	14,158,014	14,755,960
<b>Accrued costs and deferred revenues</b>	<b>4,402,292</b>	<b>1,785,629</b>

Liabilities (disposal group) held for sale, disclose the liabilities of *Luka Koper Pristan d.o.o.*, the *Luka Koper d.d.* investment held for sale.

## NON-CONSOLIDATED FINANCIAL STATEMENTS OF LUKA KOPER D. D.

Table 14: Income Statement of Luka Koper d.d.

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Operating revenues	101,552,221	98,708,377
Other revenues	499,542	1,199,962
Material costs	7,773,617	8,059,576
Service costs	30,545,673	30,667,206
Labour costs	25,292,820	24,163,916
Value write-offs	20,158,015	19,877,143
Other operating expenses	5,500,996	4,476,913
<b>Operating profit</b>	<b>12,780,642</b>	<b>12,663,585</b>
Financial revenues from profit participation	1,557,522	1,580,952
Financial revenues from loans granted	78,237	175,017
Financial revenues from operating receivables	145,769	158,007
Financial expenses from financial investments	744,995	449,850
Financial expenses from financial liabilities	3,424,827	4,951,865
Financial expenses from operating liabilities	117,670	136,538
<b>Financial gain (loss)</b>	<b>-2,505,964</b>	<b>-3,624,277</b>
<b>Pre-tax profit</b>	<b>10,274,678</b>	<b>9,039,308</b>
Corporation tax	190,513	901,166
Deferred taxes	-1,179,134	890,356
<b>Net profit for the period</b>	<b>11,263,299</b>	<b>7,247,786</b>
<b>Net earnings per share – basic and diluted</b>	<b>0.80</b>	<b>0.52</b>

Table 15: Comprehensive Income Statement of Luka Koper d.d.

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
<b>Net profit for the period</b>	<b>11,263,299</b>	<b>7,247,786</b>
Change in surplus from revaluation of financial assets held for sale	2,065,993	-1,338,718
Change in fair value of hedging instruments	1,264,458	-1,052,466
Deferred taxes	-113,262	592,828
Other components of comprehensive income	-	-
<b>Other comprehensive income</b>	<b>3,217,189</b>	<b>-1,798,356</b>
<b>Total comprehensive income for the period</b>	<b>14,480,488</b>	<b>5,449,430</b>

Table 16: Statement of Financial Position of Luka Koper d.d.

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>ASSETS</b>		
Real-estate, plant and equipment	320,828,468	327,801,023
Real-estate investments	26,773,830	35,342,753
Intangible assets and long-term deferred costs	5,235,473	5,324,587
Non-current financial investments	41,667,295	42,260,883
Loans granted	1,482,526	1,517,396
Non-current operating receivables	5,488	5,243
Deferred tax assets	9,155,741	7,976,607
<b>Non-current assets</b>	<b>405,148,821</b>	<b>420,228,492</b>
Assets (disposal group) held for sale	13,883,767	5,988,745
Financial investments and loans granted	451,607	3,525,810
Operating receivables	21,352,417	20,629,730
Cash and cash equivalents	868,043	629,077
<b>Current assets</b>	<b>36,555,834</b>	<b>30,773,362</b>
<b>Deferred costs and accrued revenues</b>	<b>2,653,068</b>	<b>1,528,525</b>
<b>TOTAL ASSETS</b>	<b>444,357,723</b>	<b>452,530,379</b>
<b>EQUITY AND LIABILITIES</b>		
Share capital	58,420,965	58,420,965
Capital reserves	89,562,703	89,562,703
Revenue reserves	78,792,226	78,792,226
Revaluation surplus	7,967,749	4,750,560
Retained net profit	1,415,638	-
Net profit for the financial year	11,263,299	3,763,795
<b>Equity</b>	<b>247,422,580</b>	<b>235,290,249</b>
<b>Provisions, and accrued costs &amp; deferred revenues</b>	<b>8,918,557</b>	<b>6,627,678</b>
Loans	142,500,758	145,446,353
Other financial liabilities	1,042,345	1,496,476
Non-current operating liabilities	64,413	164,000
Deferred tax liabilities	1,011,489	1,310,880
<b>Non-current liabilities</b>	<b>144,619,005</b>	<b>148,417,709</b>
Loans	26,044,779	46,586,860
Other financial liabilities	549,652	504,315
Corporation tax liabilities	190,513	361,684
Other current liabilities	12,364,248	13,071,801
<b>Current liabilities</b>	<b>39,149,192</b>	<b>60,524,660</b>
<b>Accrued costs and deferred revenues</b>	<b>4,248,389</b>	<b>1,670,083</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>444,357,723</b>	<b>452,530,379</b>

Table 17: Cash Flow Statement of Luka Koper d.d.

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>Cash flows from operating activities</b>		
Net profit for the period	11,263,299	7,247,786
<b>Adjustments for:</b>		
Amortisation	20,027,143	19,795,223
Value write-offs and losses from the sale of real-estate, plant, equipment and real-estate investments	430	67,881
Profit from sale of real-estate, plant and equipment, intangible assets and real-estate investments	-8,936	-74,086
Bad receivables allowance	130,442	14,039
Financial revenues	-1,781,528	-1,913,976
Financial expenses	4,287,492	5,538,253
Corporation tax and revenues (expenses) from deferred taxes	-988,621	1,791,522
<b>Operating profit before changes in net current assets and taxes</b>	<b>32,929,721</b>	<b>32,466,642</b>
<b>Change in net current assets and provisions</b>		
Change in operating receivables	-853,374	-456,593
Change in deferred costs and accrued revenues	-1,124,543	-1,696,129
Change in operating liabilities	-978,311	3,539,898
Change in provisions	2,290,879	509,838
Change in accrued costs and deferred revenues	2,578,306	866,906
Corporation tax	-	-787,967
<b>Cash inflows (outflows) from operating activities</b>	<b>34,842,678</b>	<b>34,442,595</b>
<b>Cash flows from investments</b>		
Interest received	224,006	333,024
Dividends received	1,557,522	1,580,952
Proceeds from sale of real estate, plant and equipment, and intangible assets	430	127,038
Proceeds from sale of real-estate investments	-	16,891
Proceeds from sale and reduction of financial investments and loans granted	3,042,634	1,006,985
Acquisition of real-estate, plant and equipment and intangible assets	-10,290,449	-13,804,980
Acquisition of real-estate investments	-	-1,884
Acquisition of financial investments and increase of loans granted	-35,246	-534,025
<b>Cash inflows (outflows) from investments</b>	<b>-5,501,103</b>	<b>-11,275,999</b>
<b>Cash flows from financing activities</b>		

Interest paid	-3,542,497	-5,088,403
Proceeds from non-current loans received	8,398,343	30,268,428
Proceeds from current loans received	4,772,601	25,102,000
Expenses from repayment of non-current loans	-32,534,228	-19,218,418
Expenses from repayment of current loans	-3,848,671	-53,947,000
Change in equity	31,843	-
Paid dividends	-2,380,000	-
<b>Cash inflows (outflows) from financing activities</b>	<b>-29,102,609</b>	<b>-22,883,393</b>
<b>Opening balance of cash and cash equivalents</b>	<b>629,077</b>	<b>901,134</b>
<b>Financial gain (loss) for the period</b>	<b>238,966</b>	<b>283,203</b>
<b>Closing balance of cash and cash equivalents</b>	<b>868,043</b>	<b>1,184,337</b>

Table 18: Statement of Changes in Equity of Luka Koper d.d., 2013

(in euro)	Share capital	Capital reserves	Legal reserves	Other revenue reserves	Retained net profit	Net profit for the year	Revaluation surplus	Total equity
<b>Closing balance as of 31<sup>st</sup> December 2012</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,765,115</b>	<b>60,027,111</b>	-	<b>3,763,795</b>	<b>4,750,560</b>	<b>235,290,249</b>
<b>Opening balance as of 1<sup>st</sup> January 2013</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,765,115</b>	<b>60,027,111</b>	-	<b>3,763,795</b>	<b>4,750,560</b>	<b>235,290,249</b>
<b>Change of equity – transactions with shareholders</b>								
Reimbursement of dividends	-	-	-	-	-2,380,000	-	-	<b>-2,380,000</b>
Other changes of equity	-	-	-	-	31,843	-	-	<b>31,843</b>
	-	-	-	-	-2,348,157	-	-	<b>-2,348,157</b>
<b>Total comprehensive income for the period</b>								
Comprehensive income for the reporting period	-	-	-	-	-	11,263,299	-	<b>11,263,299</b>
Other components of the comprehensive income for the reporting period	-	-	-	-	-	-	3,217,189	<b>3,217,189</b>
	-	-	-	-	-	<b>11,263,299</b>	<b>3,217,189</b>	<b>14,480,488</b>
<b>Changes in equity</b>								
Allocation of the remaining portion of net profit for the period to other components of equity	-	-	-	-	3,763,795	-3,763,795	-	-
	-	-	-	-	<b>3,763,795</b>	<b>-3,763,795</b>	-	-
<b>Closing balance as of 30<sup>th</sup> September 2013</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,765,115</b>	<b>60,027,111</b>	<b>1,415,638</b>	<b>11,263,299</b>	<b>7,967,749</b>	<b>247,422,580</b>

Table 19: Statement of Changes in Equity of Luka Koper d.d., 2012

(in euro)	Share capital	Capital reserves	Legal reserves	Other revenue reserves	Retained net profit	Net profit for the year	Revaluation surplus	Total equity
<b>Closing balance as of 31<sup>st</sup> December 2011</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,765,115</b>	<b>56,263,316</b>	-	-	<b>6,703,698</b>	<b>229,715,797</b>
<b>Opening balance as of 1<sup>st</sup> January 2012</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,765,115</b>	<b>56,263,316</b>	-	-	<b>6,703,698</b>	<b>229,715,797</b>
<b>Total comprehensive income for the period</b>	-	-	-	-	-	-	-	-
Comprehensive income for the reporting period	-	-	-	-	-	7,247,786	-	<b>7,247,786</b>
Other components of the comprehensive income for the reporting period	-	-	-	-	-	-	-1,798,356	<b>-1,798,356</b>
	-	-	-	-	-	<b>7,247,786</b>	<b>-1,798,356</b>	<b>5,449,430</b>
<b>Closing balance as of 30<sup>th</sup> September 2012</b>	<b>58,420,965</b>	<b>89,562,703</b>	<b>18,765,115</b>	<b>56,263,316</b>	-	<b>7,247,786</b>	<b>4,905,342</b>	<b>235,165,227</b>

## NOTES TO THE FINANCIAL STATEMENTS OF LUKA KOPER D.D.

The port and logistics system operator *Luka Koper d.d.* is the parent company of the *Luka Koper Group*. These interim financial statements are compiled for January – September 2013, i.e. they reflect the company's position as at 30<sup>th</sup> September 2013.

### Statement of compliance

The financial statements have been compiled in accordance with the Companies Act RS, as well as International Reporting Standards (IRS) as adopted by the International Accounting Standards Board (IASB) and European Union.

### Basis for the compilation of financial statements

The financial statements have been compiled in euros (EUR), rounded to the nearest unit. Through them, *Luka Koper d.d.* wishes to provide the broadest sphere of users information in relation to its performance in the January to September 2013 period, in comparison with a year previously, together with the company's financial standing as of 30<sup>th</sup> September 2013, in comparison with 31<sup>st</sup> December 2012.

The non-audited financial statements of *Luka Koper d.d.* for January to June are compiled in accordance with the same accounting policies and principles that were applicable in 2012.

### Additional Notes to the Income Statement

#### Operating revenues

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Net sales revenues on the domestic market from:	32,932,904	34,369,584
- services	31,673,600	33,030,983
- goods and materials	46,235	41,954
- rentals	1,213,069	1,296,647
Net sales revenues on foreign markets from:	68,619,317	64,338,793
- services	68,474,123	64,070,148
- rentals	145,194	169,403
<b>Total operating revenues</b>	<b>101,552,221</b>	<b>98,708,377</b>

The surplus of revenues over expenses in the maintenance of port infrastructure has been adjusted for the January – September 2012 period in accordance with the new recognition regime applied at the end of 2012. By way of this change, revenues from port fees were

accordingly reduced in the amount of 1,170,229 euros. In the first nine months of 2013, the surplus of expenses over revenues amounted to 1,093,157 euros.

### Other revenues

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Reversal of provisions	493	551,996
Subsidies, grants and similar revenues	401,990	-
Revaluation operating revenues	8,936	74,086
Other revenues	88,123	573,880
<b>Total other revenues</b>	<b>499,542</b>	<b>1,199,962</b>

Operating revenues and other revenues for the first nine months of 2012 are disclosed according to a new structure of the Income Statement; i.e. other operating revenues and other revenues are combined under the other revenues item. The balance sheet items in the 2012 Annual Report have already been disclosed according to the new structure.

In the Q3 2012 interim report, revenues were divided into other operating revenues that encompassed net sales revenues and other operating revenues, other revenues and financial revenues. In the new structure, operating revenues only disclose net sales revenues, whereas other operating revenues (including subsidies, grants and similar revenues, revaluation operating revenues) were combined together with other revenues under the other revenues item.

### Material costs

(in euro)	Jan. - Sept. 2013	Jan. - Sept. 2012
Costs of auxiliary materials	2,540,865	2,396,426
Energy costs	4,862,153	5,326,306
Costs of office supplies	94,434	93,058
Other material costs	276,165	243,786
<b>Total material costs</b>	<b>7,773,617</b>	<b>8,059,576</b>

**Service costs**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Costs in the provision of port services	14,467,249	13,066,735
Transportation costs	92,424	186,572
Maintenance costs	6,177,912	5,873,147
Rentals	569,475	579,075
Reimbursement of costs associated with labour	247,110	182,638
Costs of payments processing and insurance premiums	311,505	226,957
Costs of intellectual and personal services	747,235	711,192
Costs of trade fairs, advertising and hospitality	807,635	882,070
Cost of services rendered by natural persons	180,673	194,827
Other service costs	6,944,455	8,763,993
<b>Total service costs</b>	<b>30,545,673</b>	<b>30,667,206</b>

In 2013, service costs were reclassified as follows: the handling of rail wagons, which is classified as a core activity of the company, was reclassified from other service costs, to costs in the provision of services. In the first nine months of 2013, expenses in relation to the provision of said service amounted to 1,814,837 euros, whilst in the same period last year this same service is disclosed under costs of other services and amounted to 1,850,828 euros.

**Labour costs**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Costs of salaries	19,195,621	18,306,716
Social insurance costs	4,101,871	3,799,603
Other labour costs	1,995,328	2,057,597
<b>Total labour costs</b>	<b>25,292,820</b>	<b>24,163,916</b>

**Value write-offs**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Amortisation of real-estate, plant and equipment	19,290,445	18,992,339
Amortisation of real-estate investments	345,426	424,970
Amortisation of intangible non-current assets	391,272	377,914
Revaluation operating expenses from real-estate, plant and equipment	430	67,881
Revaluation operating expenses from current assets	130,442	14,039
<b>Total value write-offs</b>	<b>20,158,015</b>	<b>19,877,143</b>

**Other operating expenses**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Provisions	1,080,468	-
Other costs and expenses	4,420,528	4,476,913
Charges unrelated to labour costs and other costs	4,069,235	4,141,074
Environmental protection costs	52,134	56,298
Awards to apprentices and interns	3,462	3,837
Scholarships to students	2,100	2,100
Other costs and expenses	293,597	273,604
<b>Total other operating expenses</b>	<b>5,500,996</b>	<b>4,476,913</b>

The surplus of revenues over expenses in the regular maintenance of port infrastructure has been adjusted for the January-September 2012 period in accordance with the new recognition applied at the end of 2012. Provisions costs were reduced and transferred to operating revenues, where net sales revenues on domestic market (revenues from port fees) were accordingly reduced.

The disclosure of operating expenses and provisions costs for the first nine months of 2012 were adjusted to the new structure of the Income Statement; i.e. other operating expenses and provisions costs that were erstwhile disclosed as two separate items under operating expenses, were combined under other operating expenses.

In the first nine months of 2013, the company formed 1,080,468 euros in provisions to cover anticipated losses from litigation and claims for damages. The following provisions were formed within other operating expenses during the first half of 2013: in the amount of 714,788 euros for the labour dispute involving Aldo Babič and his consequent claim; 197,978 euros in relation to the penalty imposed by the Slovenian Competition Protection Agency; and 167,701 euros for other lawsuits.

**Financial revenues**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Financial revenues from profit participation	1,557,522	1,580,952
Financial revenues from loans granted	78,237	175,017
Financial revenues from operating receivables and foreign exchange gains	145,769	158,007
<b>Total financial revenues</b>	<b>1,781,528</b>	<b>1,913,976</b>

**Financial expenses**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
Financial expenses from financial investments	744,995	449,850
Financial expenses from financial liabilities	3,424,827	4,951,865
Financial expenses from operating liabilities and foreign exchange losses	117,670	136,538
<b>Total financial expenses</b>	<b>4,287,492</b>	<b>5,538,253</b>

The loss from the sale of *Intereuropa d.d.* shares in the amount of 233,977 euros together with the impairment of the investment in *Intereuropa d.d.* amounting to 511,018 euros are disclosed under financial expenses from impairment and write-offs of financial investments.

Financial expenses recorded a year-on decrease of 1,250,761 euros, which can be attributed to the lower EURIBOR reference interest rate as well as reduced indebtedness.

**Operating profit for the period**

<b>(in euro)</b>	<b>Jan. - Sept. 2013</b>	<b>Jan. - Sept. 2012</b>
<b>Pre-tax profit</b>	<b>10,274,678</b>	<b>9,039,308</b>
Corporation tax	190,513	901,166
Deferred taxes	-1,179,134	890,356
<b>Net profit for the period</b>	<b>11,263,299</b>	<b>7,247,786</b>
<b>Net earnings per share</b>	<b>0.80</b>	<b>0.52</b>

On 26<sup>th</sup> April 2013, *Luka Koper d.d.* sold 615,730 *Intereuropa d.d.* (IEKG) shares to its subsidiary *Luka Koper INPO d.o.o.* Following this disposal, *Luka Koper d.d.* now holds 1,344,783 *Intereuropa* (IEKG) shares, which is 7.99 percent stake in the company.

*Luka Koper d.d.* disposed of this holding for reasons of tax optimisation. In the first nine months of 2013 this disposal affected financial expenses in the amount of 744,995 euros and reduced corporation tax and deferred taxes in the total amount of 2,434,335 million euros.

**Additional Notes to the Statement of Financial Position****Real-estate, plant and equipment, real-estate investments and intangible fixed assets**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>Real-estate, plant and equipment</b>	<b>320,828,468</b>	<b>327,801,023</b>
Land and buildings	229,775,054	229,854,811
Land	7,405,936	6,261,659
Buildings	222,369,118	223,593,152
Plant and machinery	66,381,199	70,979,189
Other plant and equipment	2,586,836	3,032,095
Real-estate, plant and equipment under acquisition	22,085,379	23,934,928
<b>Real-estate investments</b>	<b>26,773,830</b>	<b>35,342,753</b>
<b>Intangible fixed assets &amp; long-term deferred costs</b>	<b>5,235,473</b>	<b>5,324,587</b>

The value of real-estate investments as of 30<sup>th</sup> September 2013 was 8,568,923 euros down on the same period last year. This decline can largely be attributed to the transfer of real-estate held by *Luka Koper d.d.* and leased by *Luka Koper Pristan d.o.o.* to assets held for sale, this at the current value of 5,280,631 euros.

**Non-current financial investments and non-current loans granted**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>Non-current financial investments</b>	<b>41,667,295</b>	<b>42,260,883</b>
Stocks and holdings in Group companies	1,572,288	4,279,678
Stocks and holdings in associated enterprises	8,687,059	8,687,059
Other stocks and holdings	31,407,948	29,294,146
<b>Non-current loans granted</b>	<b>1,482,526</b>	<b>1,517,396</b>
Loans granted to others	1,482,526	1,517,396

The decrease in non-current financial investments, i.e. stocks and holdings in *LK Group* companies, in the amount of 2,707,390 euros relates to the transfer of the entire value of the investment by *Luka Koper d.d.* in *Luka Koper Pristan d.o.o.* to assets held for disposal.

**Assets held for sale**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
Real-estate, plant and equipment held for disposal	7,586,606	1,272,226
Other non-current assets held for disposal	6,297,161	4,716,519
<b>Total assets held for sale</b>	<b>13,883,767</b>	<b>5,988,745</b>

As of 30<sup>th</sup> September 2013, assets held for disposal are ahead of the amount recorded at 31<sup>st</sup> December 2012, mainly due to the transfer at current value of real-estate held by *Luka Koper d.d.* and leased by *Luka Koper Pristan d.o.o.* in the amount of 5,280,631 euros, together with the actual transfer of the company to assets held for disposal in the amount of 2,707,390 euros. The decrease in the value of assets held for sale in the amount of 1,126,748 euros can be attributed to the disposal of *Intereuropa d.d.* shares in the amount of 615,730 euros, together with the simultaneous impairment of the remaining holding in said company amounting to 511,018 euros.

### Current loans granted

(in euro)	30 <sup>th</sup> September 2013	31 <sup>st</sup> December 2012
Loans granted to Group companies	386,819	423,319
Loans granted to others	64,788	130,968
Deposits in banks and other financial institutions	-	2,971,523
<b>Total current loans granted</b>	<b>451,607</b>	<b>3,525,810</b>

### Current operating receivables, and deferred costs and accrued revenues

(in euro)	30 <sup>th</sup> September 2013	31 <sup>st</sup> December 2012
<b>Current operating receivables</b>	<b>21,352,417</b>	<b>20,629,730</b>
Operating receivables from Group companies	174,522	60,172
Operating receivables from associated companies	228,608	272,929
Trade receivables	18,564,431	18,520,744
Operating receivables from others	2,384,856	1,775,885
<b>Deferred costs and accrued revenues</b>	<b>2,653,068</b>	<b>1,528,525</b>

The 1,124,543-euro increase in deferred costs and accrued revenues refers to current deferred costs and deferred holiday pay in 2013.

**Equity**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
Share capital	58,420,965	58,420,965
Capital reserves	89,562,703	89,562,703
Revenue reserves	78,792,226	78,792,226
Legal reserves	18,765,115	18,765,115
Other revenue reserves	60,027,111	60,027,111
Revaluation surplus	7,967,749	4,750,560
Retained net profit	1,415,638	-
Net profit for the financial year	11,263,299	3,763,795
<b>Total equity</b>	<b>247,422,580</b>	<b>235,290,249</b>

**Provisions**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
Provisions for pensions and similar liabilities	687,279	772,461
Provisions for lawsuits	3,011,408	1,828,648
Long-term deferred revenues	5,219,870	4,026,569
<b>Total provisions</b>	<b>8,918,557</b>	<b>6,627,678</b>

Provisions as of 30<sup>th</sup> September 2013 were 2,290,879 euros ahead of the same period last year. The largest increase, in the amount of 1,182,760 euros (65 percent of total), was recorded in relation to provisions for lawsuits.

**Non-current liabilities**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
Loans	142,500,758	145,446,353
Other financial liabilities	1,042,345	1,496,476
Non-current operating liabilities	64,413	164,000
Deferred tax liabilities	1,011,489	1,310,880
<b>Total non-current liabilities</b>	<b>144,619,005</b>	<b>148,417,709</b>

The decline in non-current and current financial liabilities in the first nine months of 2013 is the result of a loan repayment in the amount of 31 million euros, whereby *Luka Koper d.d.* drew 7.8 million euros of non-current credit facility taken in July.

**Current liabilities, and accrued costs and deferred revenues**

<b>(in euro)</b>	<b>30<sup>th</sup> September 2013</b>	<b>31<sup>st</sup> December 2012</b>
<b>Current liabilities</b>	<b>39,149,192</b>	<b>60,524,660</b>
Loans	26,044,779	46,586,860
Other financial liabilities	549,652	504,315
Current operating liabilities	12,554,761	13,433,485
Operating liabilities to Group companies and associated enterprises	448,231	459,189
Operating liabilities to suppliers and for advances	9,288,203	9,125,151
Liabilities from corporation tax	190,513	361,684
Other operating liabilities	2,627,814	3,487,461
<b>Accrued costs and deferred revenues</b>	<b>4,248,389</b>	<b>1,670,083</b>

The largest growth in current liabilities and accrued costs and deferred revenues is recorded in relation to accrued costs and deferred revenues. This rise is mainly attributable to accruals pertaining to the 13<sup>th</sup> salary remunerated to employees at year's end (1.5 million euros), accruals for performance awards across Q3 (0.4 million euros) and the provision of non-domestic commercial discounts (0.8 million euros).

## MANAGEMENT BOARD STATEMENT OF RESPONSIBILITY

The Management Board of *Luka Koper d.d.* herein declares that the condensed financial statements of *Luka Koper d.d.* and the condensed consolidated financial statements of the *Luka Koper Group* of companies for the period ending 30<sup>th</sup> September 2013 have been compiled in order that they shall provide a true and fair disclosure of the financial condition as well as the business performance and cash flows of *Luka Koper d.d.* and the *Luka Koper Group*. The condensed financial statements January to September 2013 have been compiled in accordance with the same accounting policies and principles applicable in the compilation of *Luka Koper d.d.* and *Luka Koper Group* 2011 annual reports.

These condensed interim statements for the period ending 30<sup>th</sup> September 2013 have been compiled in accordance with International Financing Reporting Standards (IFRS) as adopted by the International Accounting Standards Board (IASB) and European Union and should be considered in relation to the annual financial statements for the fiscal year ending 31<sup>st</sup> December 2012.

The Management Board shall be held responsible for the implementation of measures guaranteeing the preservation of *Luka Koper d.d.* and *Luka Koper Group* assets as well as the prevention and detection of fraud and other irregularities and their elimination.

The Management Board declares that the associated companies of the *Luka Koper Group* made mutual transactions on the basis of concluded agreements in which market prices for products and services were applied; namely, no business was conducted under unusual terms and conditions.



Gašpar Gašpar Mišič  
Management Board President



Marko Rems  
Management Board Member



Matjaž Stare  
Management Board Member – Workers Director

Koper, Slovenia, 22<sup>nd</sup> November 2013